

# IFRS implementation in the Generali Group

## Approach and key figures



London, 4<sup>th</sup> October 2005

- **Generali Group IFICC\* Project**
- **Reconciliation of IAS/IFRS vs local GAAP figures 2004**
- **Transition to IAS/IFRS: major impacts on core areas**
- **Future developments**

\* Information Flows for IAS Consolidation and Controlling

- **Generali Group IFICC Project**
- Reconciliation of IAS/IFRS vs local GAAP figures 2004
- Transition to IAS/IFRS: major impacts on core areas
- Future developments

*IFICC Project*

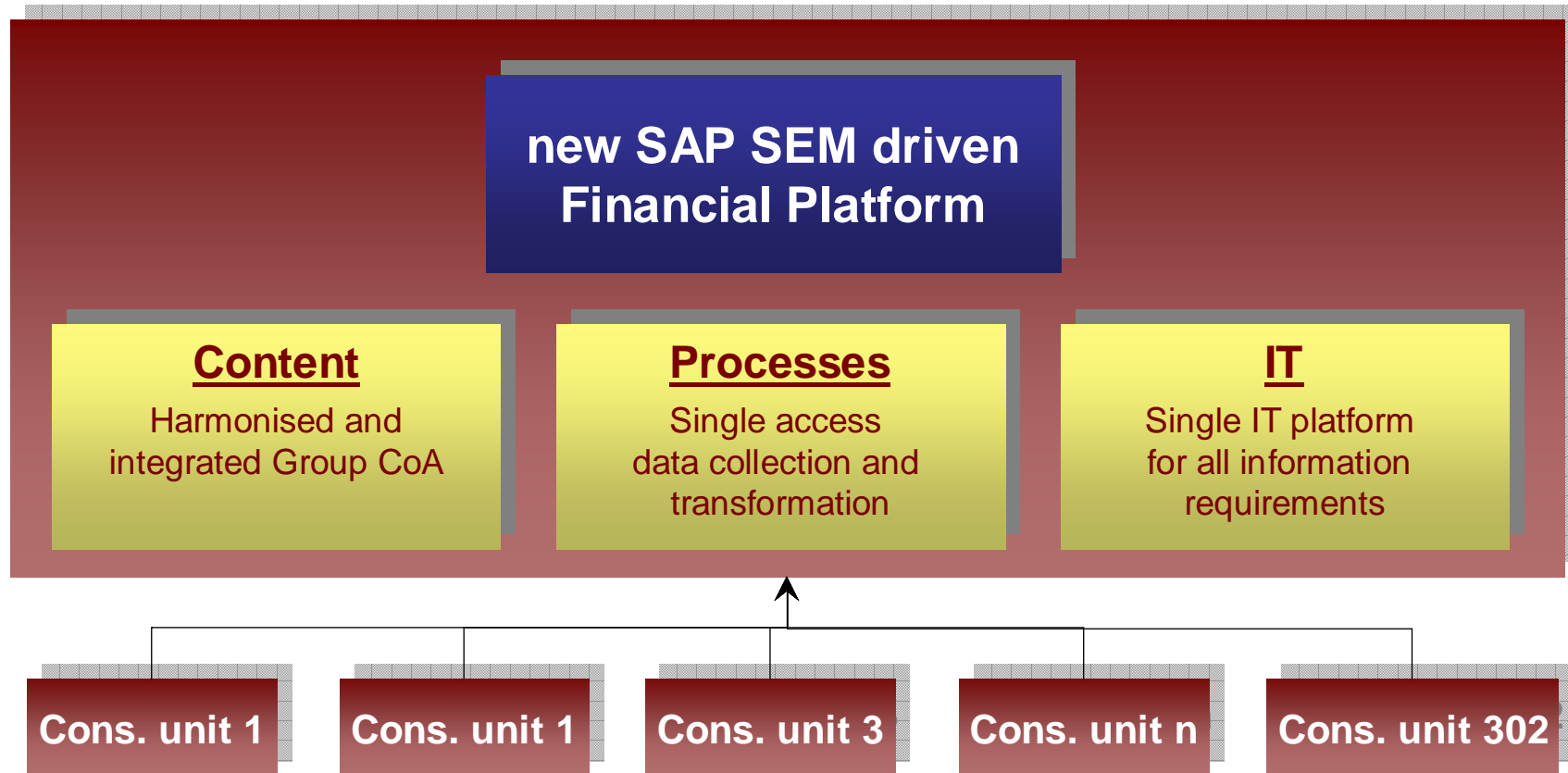
**Information Flows for IAS Consolidation and Controlling**

*„Building a common financial accounting and controlling platform to provide the necessary audited IAS figures to all internal and external stakeholders of Generali Group with fast, stable and quality focused processes and IT systems.“*

*Management Reporting*

*Group Consolidation*

*Group Controlling*



June 30, 2005

Integration of consolidation and controlling is driven by business targets:

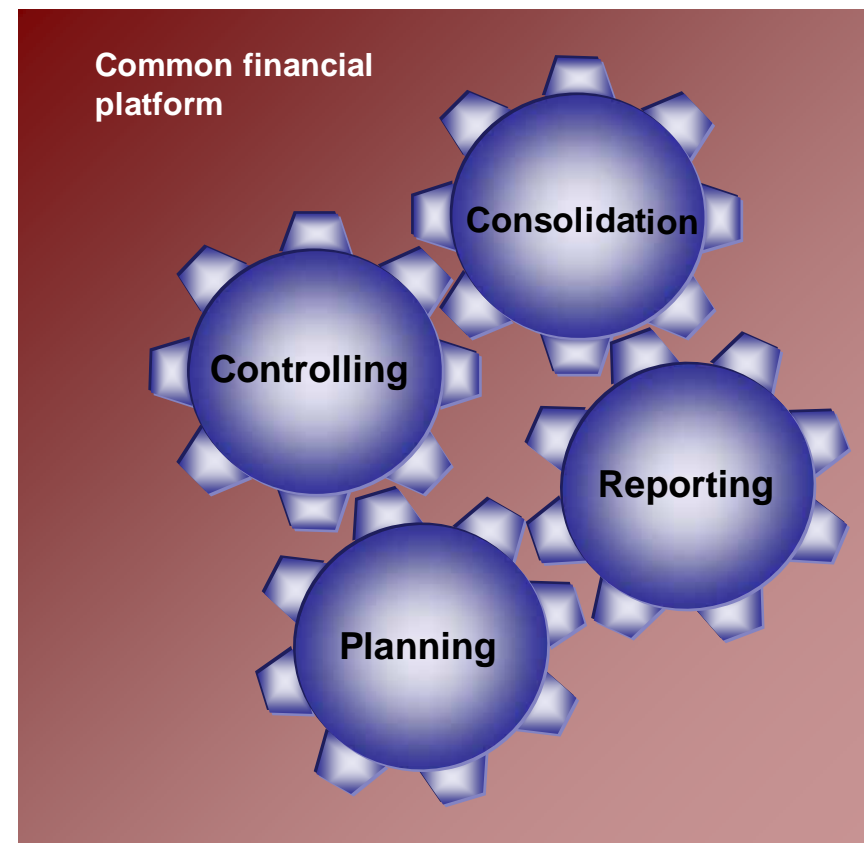
**Structured validation checks  
on data uploads**

**Harmonisation of data entry  
structures and data transformation**

**Less reconciliation needs between  
consolidation and controlling**

**Consistent data reporting to all  
internal and external stakeholders**

**Consistent data interpretation and  
performance measurement  
throughout the company and the market**



- Generali Group IFICC Project
- **Reconciliation of IAS/IFRS vs local GAAP figures 2004**
- Transition to IAS/IFRS: major impacts on core areas
- Future developments

# Reconciliation Assets - Liabilities local GAAP – IAS (1/2)

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## FY 2004 - Overview

### Assets

€ bln	FY04	
	IAS/ IFRS	Local GAAP
Intangible assets	2,9	2,8
Investments and cash	278,6	254,2
Other credits	8,8	8,1
Tangible assets	3,5	2,2
Other assets (*)	16,5	14,0
<b>Total Assets</b>	<b>310,3</b>	<b>281,3</b>

(\*) including reinsurance amounts of technical reserves

### Liabilities

€ bln	FY04	
	IAS/ IFRS	Local GAAP
Shareholders Equity (Group share)	11,4	9,3
Minorities interests	3,2	2,5
<b>Shareholders Equity</b>	<b>14,6</b>	<b>11,8</b>
Subordinated and financial liabilities	28,7	8,4
Insurance provisions	249,6	249,2
Other debts and provisions	10,3	8,6
Other liabilities	7,1	3,3
<b>Total Liabilities and Shareholders Equity</b>	<b>310,3</b>	<b>281,3</b>

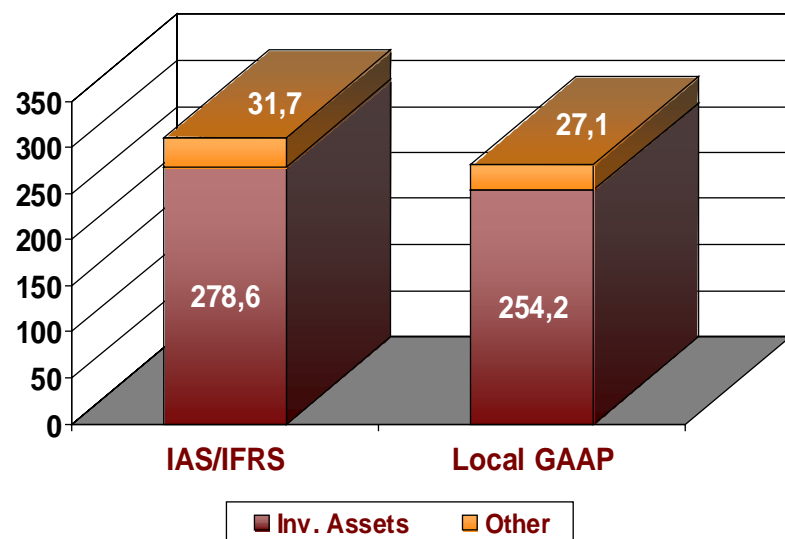


## Reconciliation Assets - Liabilities local GAAP – IAS (2/2)

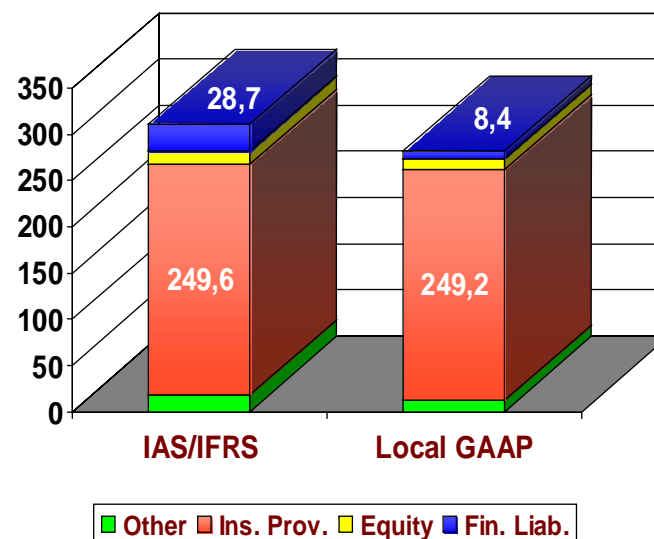
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FY 2004 Snapshot

### ASSETS (in billion euro)



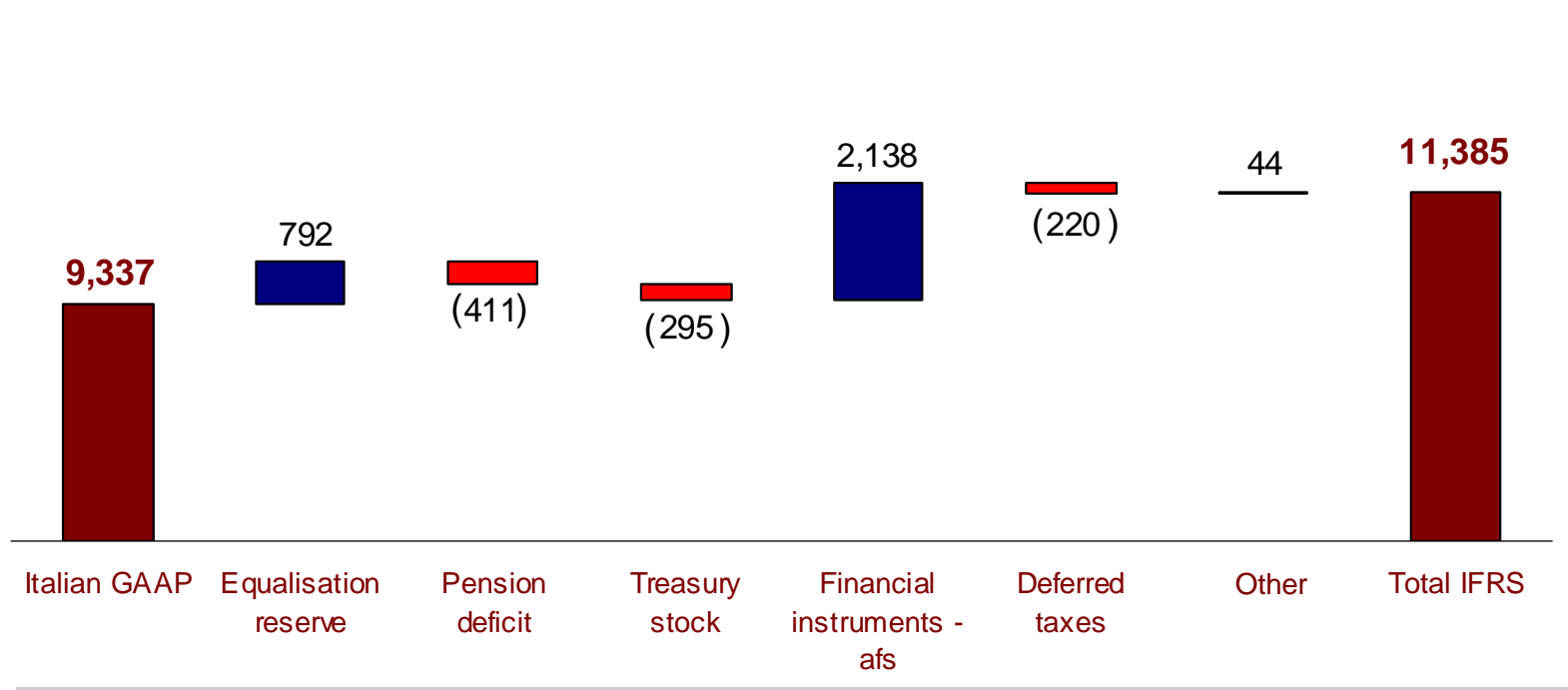
### LIABILITIES (in billion euro)



## Reconciliation Equity local GAAP - IAS

10

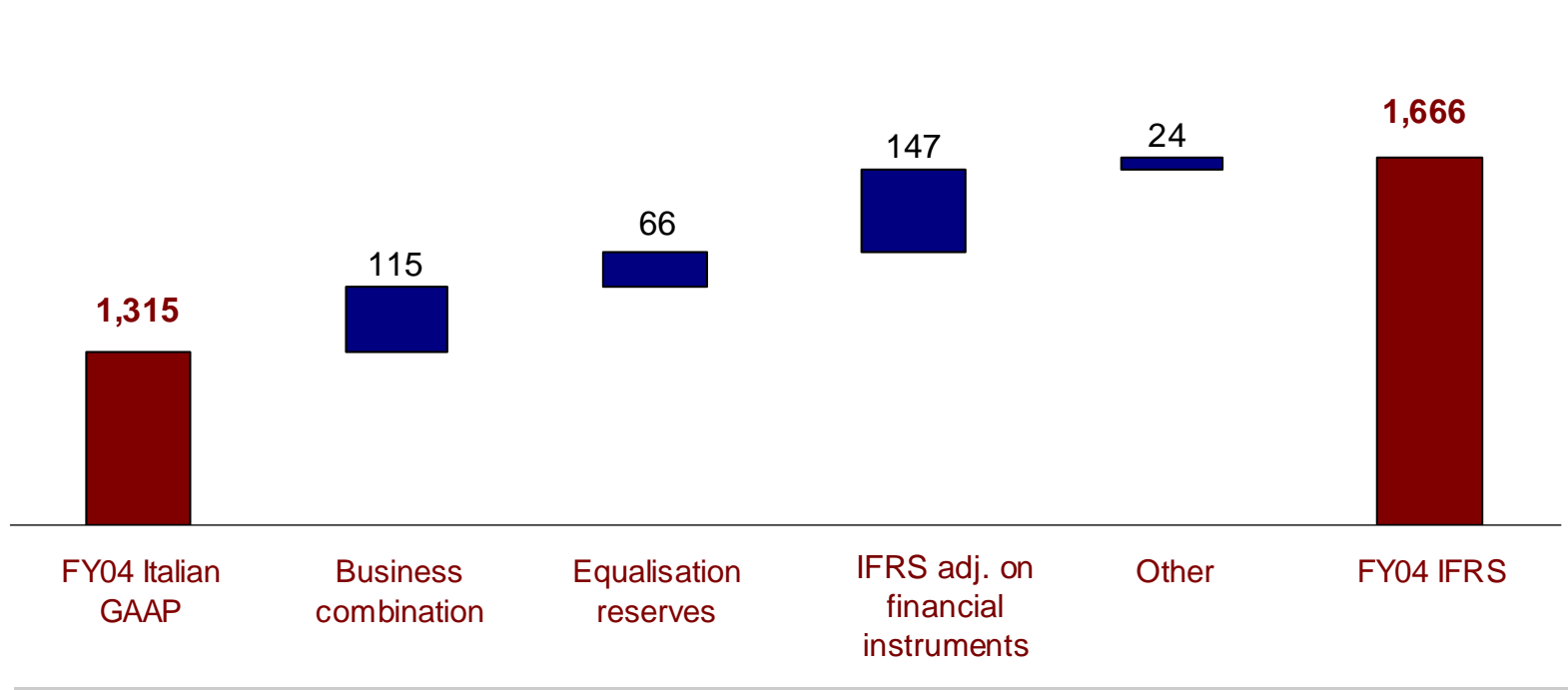
2004 shareholders' equity restatement (Euro mln)



## Reconciliation P/L local GAAP - IAS

11

2004 profit or loss restatement (Euro mln)



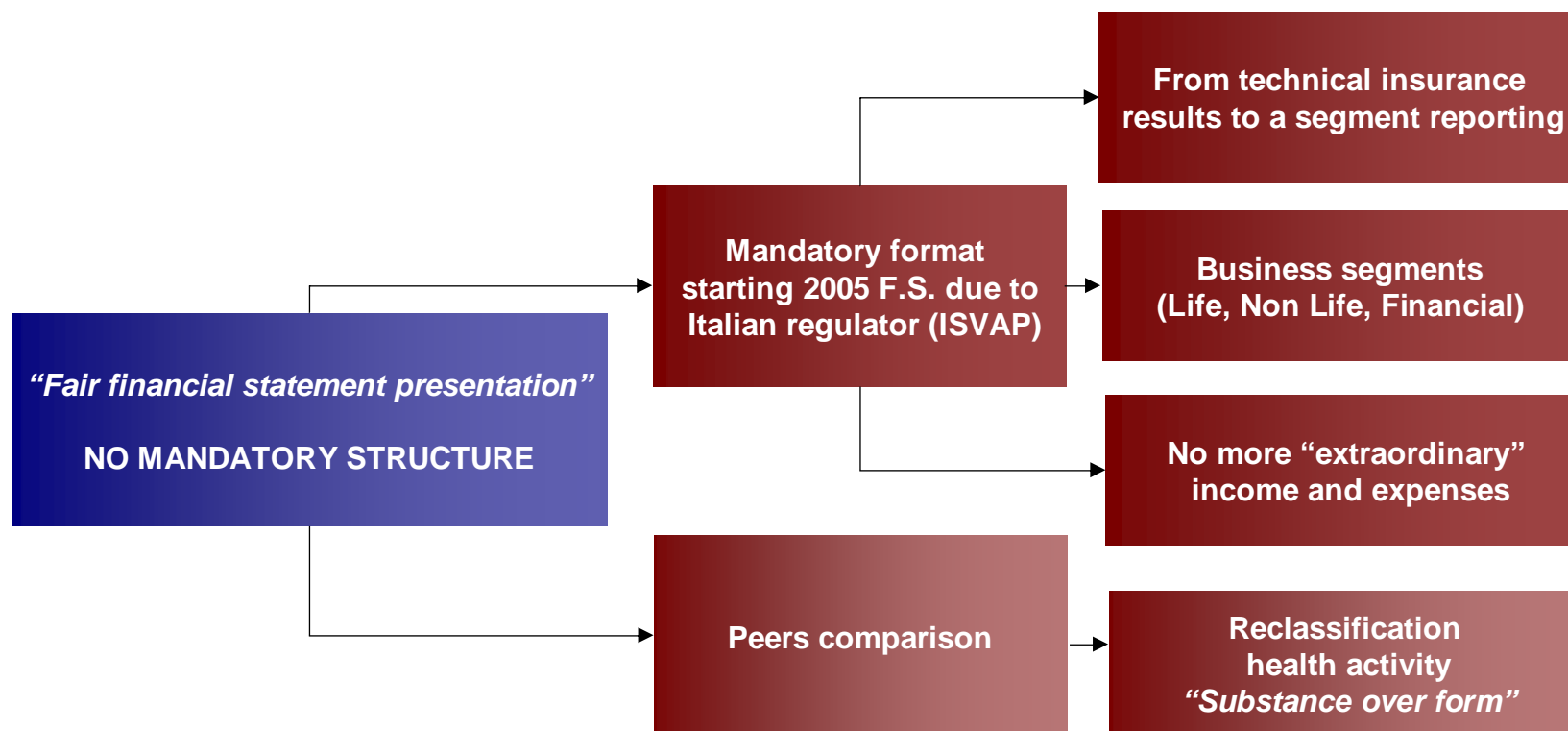
- Generali Group IFICC Project
- Reconciliation of IAS/IFRS vs local GAAP figures 2004
- **Transition to IAS/IFRS: major impacts on core areas**
- Future developments



## IAS/IFRS Principle

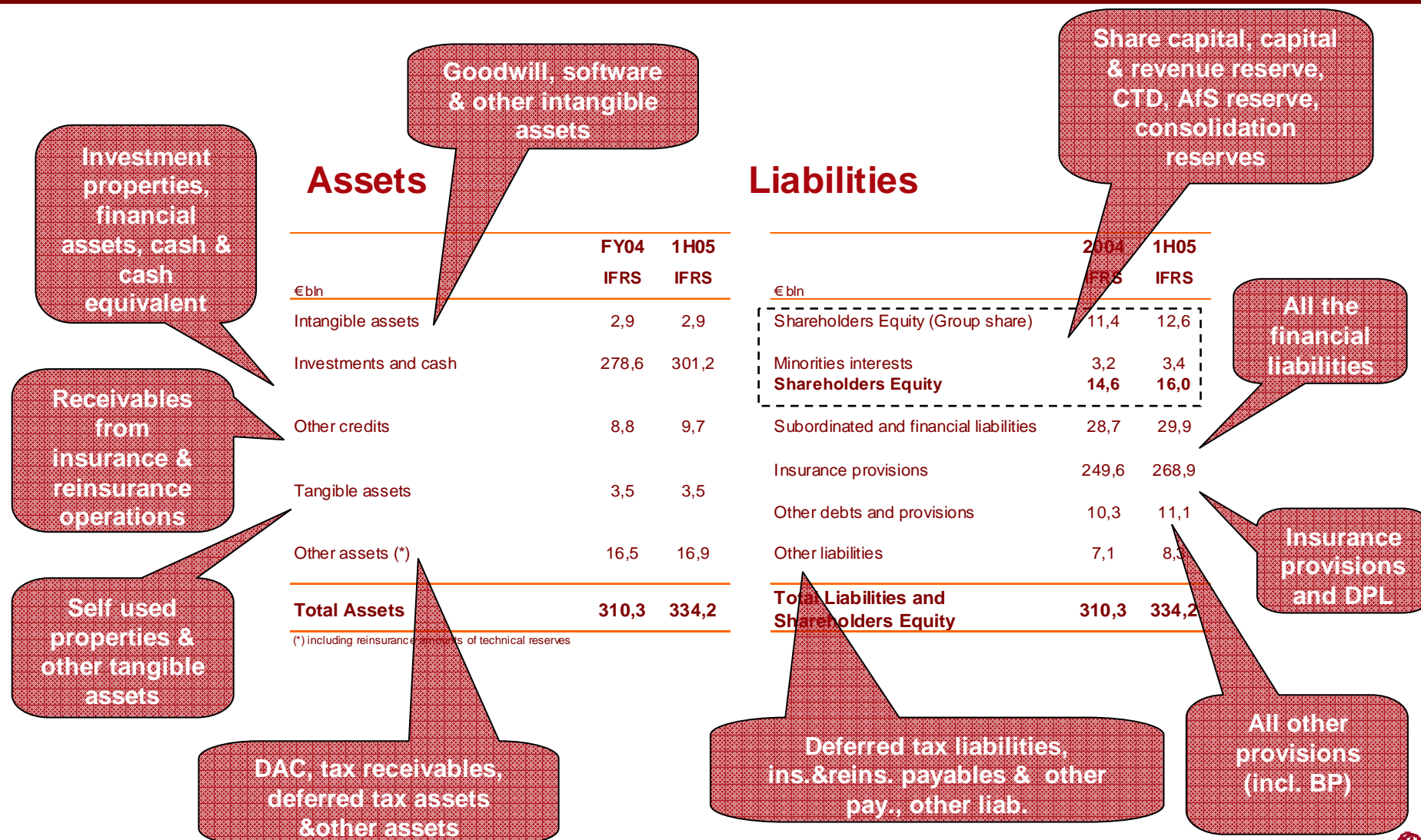
## Generali Approach

## Impact



# Change in presentation: balance sheet

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## Change in presentation: profit and loss

15

Euro million		Gross earned premiums minus earned premiums ceded		Change (%)
		30.06.04	30.06.05	
Interest & oth. income, rev. imp. & real. gains on fin. inv. & inv. properties	<b>Total Revenues</b>	<b>35.121,7</b>	<b>41.462,5</b>	<b>18,1%</b>
	Net earned premiums	25.991,4	30.763,2	18,4%
	Income from group companies	96,0	44,8	-53,3%
Interest & oth. income, int. exp, real & unreal gains & losses on fin. assets & liab. at fv th P/L	Income from financial instruments & other investments	6.206,2	6.586,4	6,1%
	Net income from financial instruments at fair value thr. P&L	1.603,4	2.774,2	73,0%
	Other income	1.224,7	1.293,9	5,6%
Fee & commission income from fin.serv., gains on foreign currency, oth. income from other assets	<b>Total Costs</b>	<b>33.642,5</b>	<b>39.442,3</b>	<b>17,2%</b>
	Claims incurred	28.290,3	31.937,6	21,5%
	Charges from group companies	31,7	146,0	
	Charges from financial instruments & other investments	1.385,9	1.224,6	-11,6%
	Operating expenses	4.228,9	4.460,3	5,5%
	Other charges	1.705,7	1.673,7	-1,9%
	<b>Pretax profit</b>	<b>1.479,2</b>	<b>2.020,2</b>	<b>36,6%</b>
Int. expenses, depreciation, impairment & real. losses on investments	<b>Income taxes</b>	<b>436,8</b>	<b>631,0</b>	<b>44,5%</b>
	<b>Minority interests</b>	<b>161,4</b>	<b>249,9</b>	<b>54,8%</b>
	<b>Net Profit</b>	<b>881,0</b>	<b>1.139,4</b>	<b>29,3%</b>
		Acquisition & administration costs		
		Fee & comm.exp, impairment of goodwill, depreciation, impairment & oth.expenses on other assets		

## Change in presentation: P/L segment reporting

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### HY 2005

Euro mln	LIFE	P&C	FINANCIALS	CONS ADJ.	TOTAL
<b>Total Revenues,</b>	<b>31,907.5</b>	<b>9,795.0</b>	<b>715.6</b>	<b>-955.5</b>	<b>41,462.5</b>
Net earned premiums	23,076.8	7,691.0	0.0	-4.6	30,763.2
Income from subsidiaries, associated companies and JV	121.0	267.4	5.9	-349.4	44.8
Income from financial instruments & other investments	5,421.4	1,046.7	235.0	-116.6	6,586.4
Net income from financial instruments at fair value thr. P&L	2,636.8	90.8	46.6	0.0	2,774.2
Other income	651.6	699.0	428.1	-484.9	1,293.9
<b>Total Costs</b>	<b>30,479.5</b>	<b>9,075.3</b>	<b>558.3</b>	<b>-671.0</b>	<b>39,442.3</b>
Claims incurred	26,767.2	5,283.1	0.0	-112.7	31,937.6
Charges from subsidiaries, associated companies and JV	103.0	73.5	8.2	-38.8	146.0
Charges from financial instruments & other investments	689.8	450.7	148.7	-64.6	1,224.6
Operating expenses	2,092.6	2,162.4	210.1	-4.7	4,460.3
Other charges	827.0	1,105.6	191.4	-450.2	1,673.7
<b>Pretax profit</b>	<b>1,428.0</b>	<b>719.6</b>	<b>157.3</b>	<b>-284.5</b>	<b>2,020.2</b>
<b>Income taxes</b>	<b>454.5</b>	<b>138.8</b>	<b>37.7</b>	<b>0.0</b>	<b>631.0</b>
<b>Minority interests</b>	<b>189.7</b>	<b>15.6</b>	<b>33.5</b>	<b>11.1</b>	<b>249.9</b>
<b>Net Profit</b>	<b>783.7</b>	<b>565.2</b>	<b>86.0</b>	<b>-295.6</b>	<b>1,139.4</b>

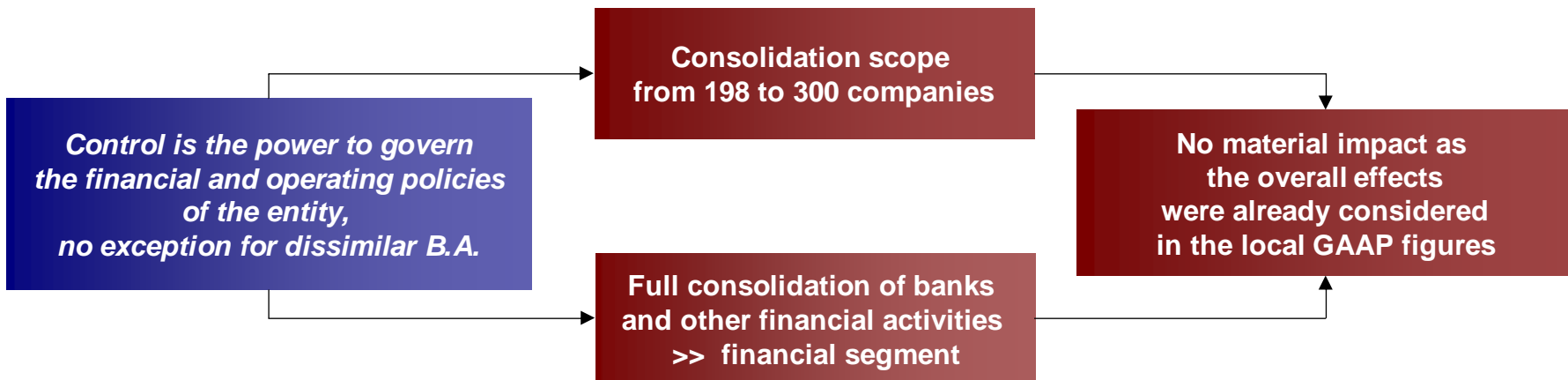




### IAS/IFRS Principle

### Generali Approach

### Impact



## Summarized balance sheet - GOODWILL

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### Assets

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€ bln	IFRS	IFRS
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Investments and cash	278,6	301,2
Other credits	8,8	9,7
Tangible assets	3,5	3,5
Other assets (*)	16,5	16,9
<b>Total Assets</b>	<b>310,3</b>	<b>334,2</b>

(\*) including reinsurance amounts of technical reserves

### Liabilities

	2004	1H05
€ bln	IFRS	IFRS
Shareholders Equity (Group share)	11,4	21,6
Minorities interests	3,2	3,4
<b>Shareholders Equity</b>	<b>14,6</b>	<b>16,0</b>
Subordinated and financial liabilities	28,7	29,9
Insurance provisions	249,6	268,9
Other debts and provisions	10,3	11,1
Other liabilities	7,1	8,3
<b>Total Liabilities and Shareholders Equity</b>	<b>310,3</b>	<b>334,2</b>



## IAS/IFRS Principle

## Generali Approach

## Impact (in million euro) 31/12/2004

*No restatement of  
business combinations  
prior to January 1, 2004*

*Elimination of goodwill amortisation*

*Introduction of an impairment test,  
carried out on each  
Cash Generating Unit*

*Any impairment loss  
is recognised in P&L  
and cannot be reversed*

Elimination of goodwill  
amortisation

No material impairment risk  
for the foreseeable future

115

2.080,9



## Summarized balance sheet – INVESTMENTS

20

### Assets

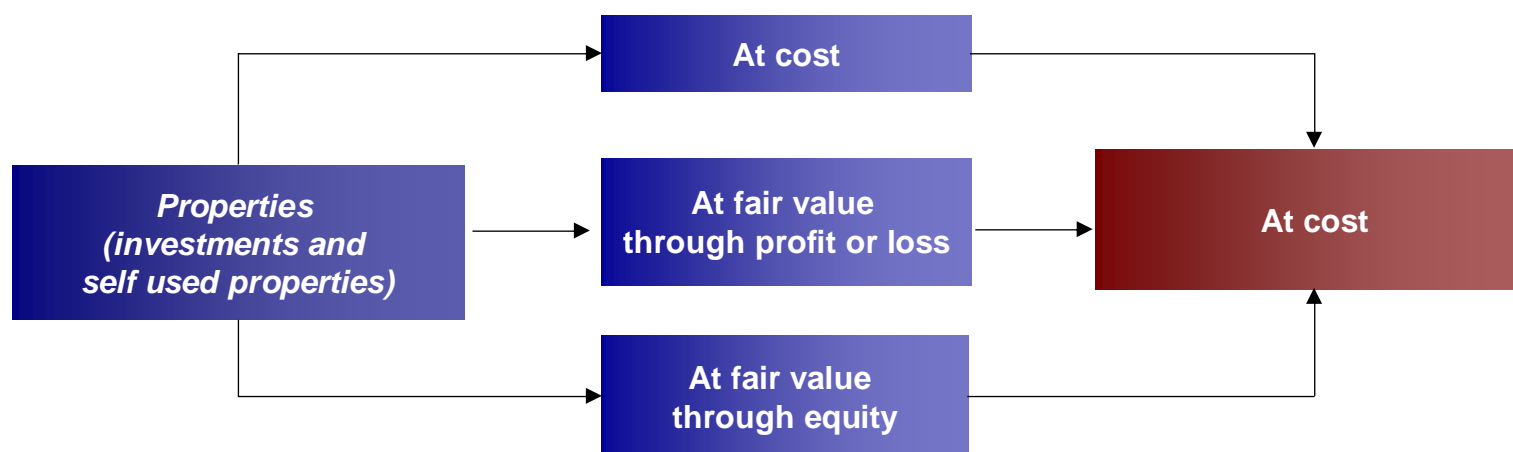
	FY04	1H05
€ bln	IFRS	IFRS
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### IAS/IFRS Principles: Classification & valuation



### Generali Approach





### Generali Approach

*IAS 39 - Partial endorsement*

November 2004

*Fair value option*

June 2005

*Macro hedging*

Under discussion

*IFRS 1 – IAS 39*

Option to apply IAS 39,  
starting from 1.1.05

*IAS 32 and IAS 30*

IFRS 7

Important changes in  
classification and valuation  
of financial investments and IT system.

Nevertheless full application starting from  
January 1st, 2004



## IAS/IFRS

<i>Available for sale investments</i>	<i>At fair value through equity</i>
<i>Financial assets at fair value through profit or loss</i>	<i>At fair value through profit or loss</i>
<i>Loans</i>	<i>At amortised cost</i>
<i>Held to maturity investments</i>	

## LOCAL GAAP

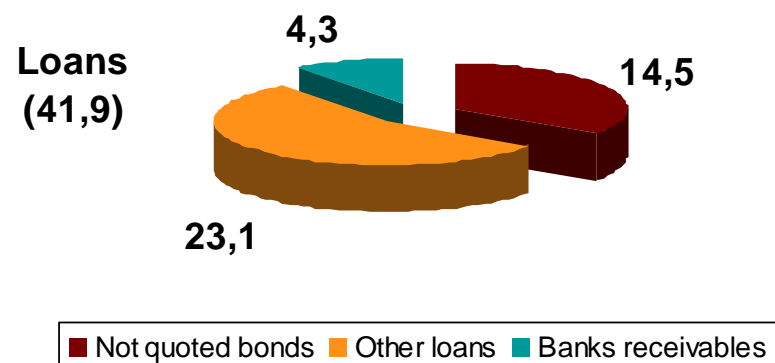
Investments back to policies where the investment risk is borne by policyholders	At fair value through profit or loss
Durable investments - not listed/listed equities - not listed/listed bonds	At amortised cost
Not durable investments - not listed/listed equities - listed/listed bonds	Lower of cost or market value

## Reclassification asset classes: local GAAP vs IAS

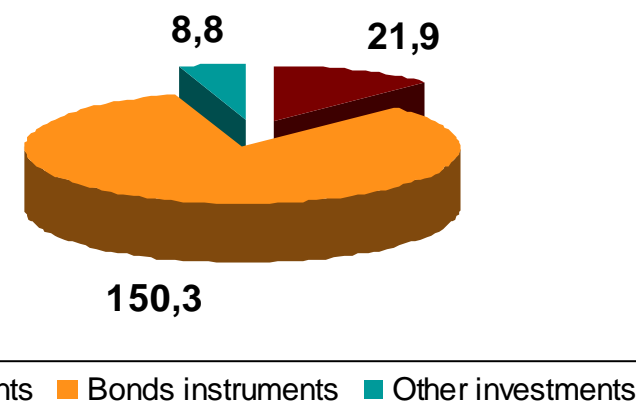
IAS CATEGORIES	LOCAL GAAP CATEGORIES		
	Durable	Not durable	Investments back to policies where the investment risk is borne by policy holders
Available for sale investments	Listed and not listed equities Listed and not listed bonds		Not applicable
Financial assets at fair value through profit or loss	Some selected cases (fair value option)		All the investments (fair value option)
Loans	Not listed bonds and other loans		Not applicable
Held to maturity	Not material		Not applicable



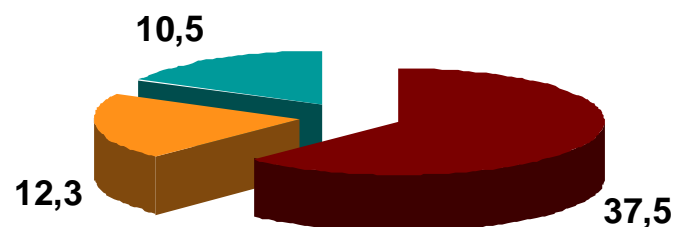
### Reclassification asset classes: breakdown asset classes (HY 2005) (bln euro)



### Available for sale (181,0)



### F.A. at fair value through profit or loss (60,3)



Inv.back to policies risk borne by ph (dark red), Bonds instruments (orange), Other investments (teal)

## Financial assets: Impairment of investment

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			Bonds&Loans	Equity	Property
Impairment trigger/indicator	IAS/IFRS		Credit event	Significant - prolonged unrealised losses (6 months; 20%) or qualitative indicators	Durable losses
	Local GAAP	Durable	Durable losses		
		Not durable	Market value < carrying amount		Not applicable
Impairment amount based on	IAS/IFRS		Market value	Market value	Market value
	Local GAAP	Durable		Recoverable amount or market value	
		Not durable		Market value	
Reversal of impairment	IAS/IFRS		Yes	No	Yes
	Local GAAP	Durable		Yes	
		Not durable			

## Summarized balance sheet – INSURANCE PROVISIONS

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### Assets

	FY04	1H05
€ bln	IFRS	IFRS
Intangible assets	2,9	2,9
Investments and cash	278,6	301,2
Other credits	8,8	9,7
Tangible assets	3,5	3,5
Other assets (*)	16,5	16,9
<b>Total Assets</b>	<b>310,3</b>	<b>334,2</b>

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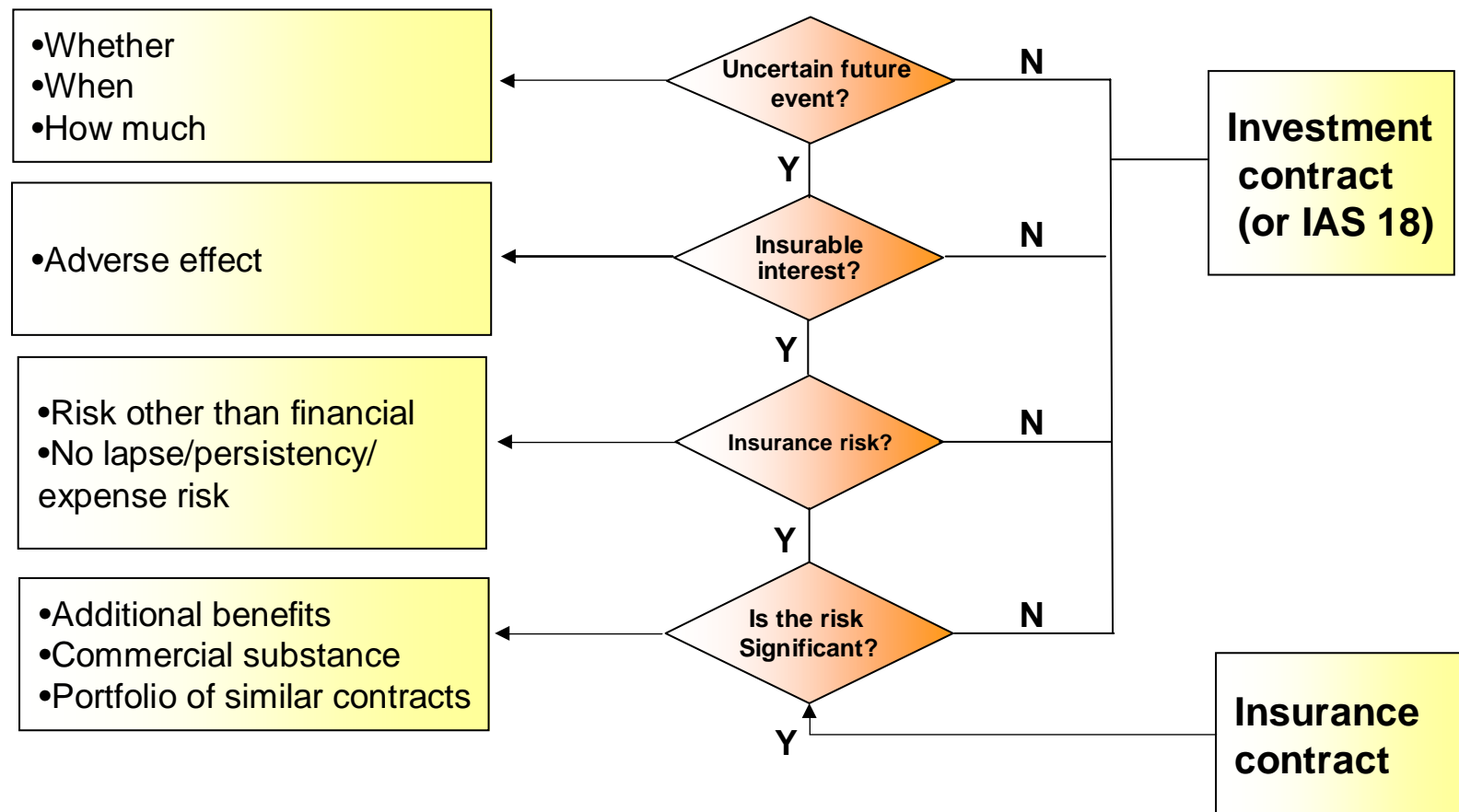
### Liabilities

	2004	1H05
€ bln	IFRS	IFRS
Shareholders Equity (Group share)	11,4	12,6
Minorities interests	3,2	3,4
<b>Shareholders Equity</b>	<b>14,6</b>	<b>16,0</b>
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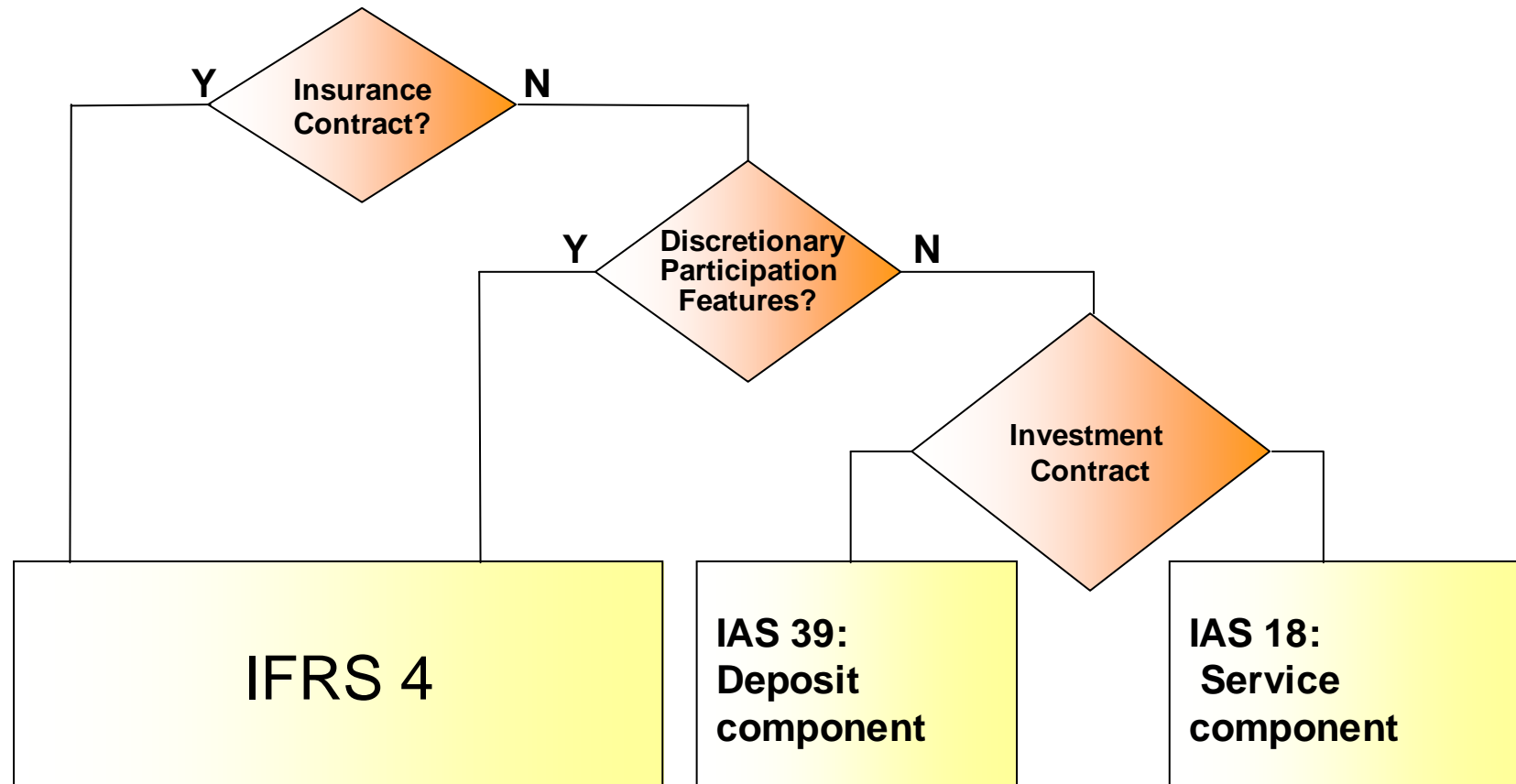
## Definition of insurance contract (1/2)

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**Insurance contract:** a contract under which one party (the insurer) accepts **significant insurance risk** from another party (the policyholder) by agreeing to compensate the policyholder or other beneficiary if a specified **uncertain future event** (the insured event) **adversely affects** the policyholder or other beneficiary [Appendix A, IFRS4]



### Product classification



## Snapshot of Generali Group insurance provisions at Year 2004

LOCAL GAAP environment		IAS/IFRS environment		
P&C insurance liabilities - of which Health business	35,4 6,6	P&C insurance liabilities	27,1	} IFRS 4
Life insurance liabilities	213,8	Life: insurance and DPF contracts - of which Health business - of which Deferred PH liabilities	222,5 6,6 7,5	
		Total insurance liabilities according to IFRS 4	249,6	
		Life financial liabilities related to investment contract w/o DPF	6,2	IAS 39: deposit accounting
Total insurance liabilities	249,2	Total liabilities related to insurance and investment contract	255,8	

## Phase 1 for insurance contracts and contract with DPF

Principles	Generali approach	Impact
IFRS 1 exemption from the requirement to restate comparative information for IFRS 4	2004 Comparative information compliant with IFRS 4	
IFRS 4: Temporary exemption from IAS 8 for insurance contracts	Existing accounting policies maintained for insurance Liabilities, DAC, purchased insurance portfolios and revenues recognition	No impact
IFRS 4: Modifications to existing accounting policies		
Derecognition of P&C equalisation and catastrophe provisions	→	Net positive impact on shareholder's equity of 792 mln euro
Liability adequacy test on insurance liabilities	→	Already applied in Local GAAP environment
Impairment test on reinsurance assets	→	Not material for Generali Group

### Phase 1 for insurance contracts and contract with DPF

Principles		Generali approach	Impact
Focus on key allowed changes in existing accounting policies			
	Shadow accounting	Shadow accounting applied in participating contract to reflect policyholders' rights in IAS new value	Shadow adjustment to insurance liabilities
	Measuring designated insurance liabilities to reflect current market interest rates with impact in P&L (IFRS 4 paragraph 34)	Not applied/measurement of liabilities based on Local GAAP	No impact



## Principle

**“An insurer is permitted – *but not required* – to change its accounting policies so that a recognised but unrealised gain or loss on an asset affects the measurement of its insurance liabilities” (IFRS 4 p.30)**

**When**

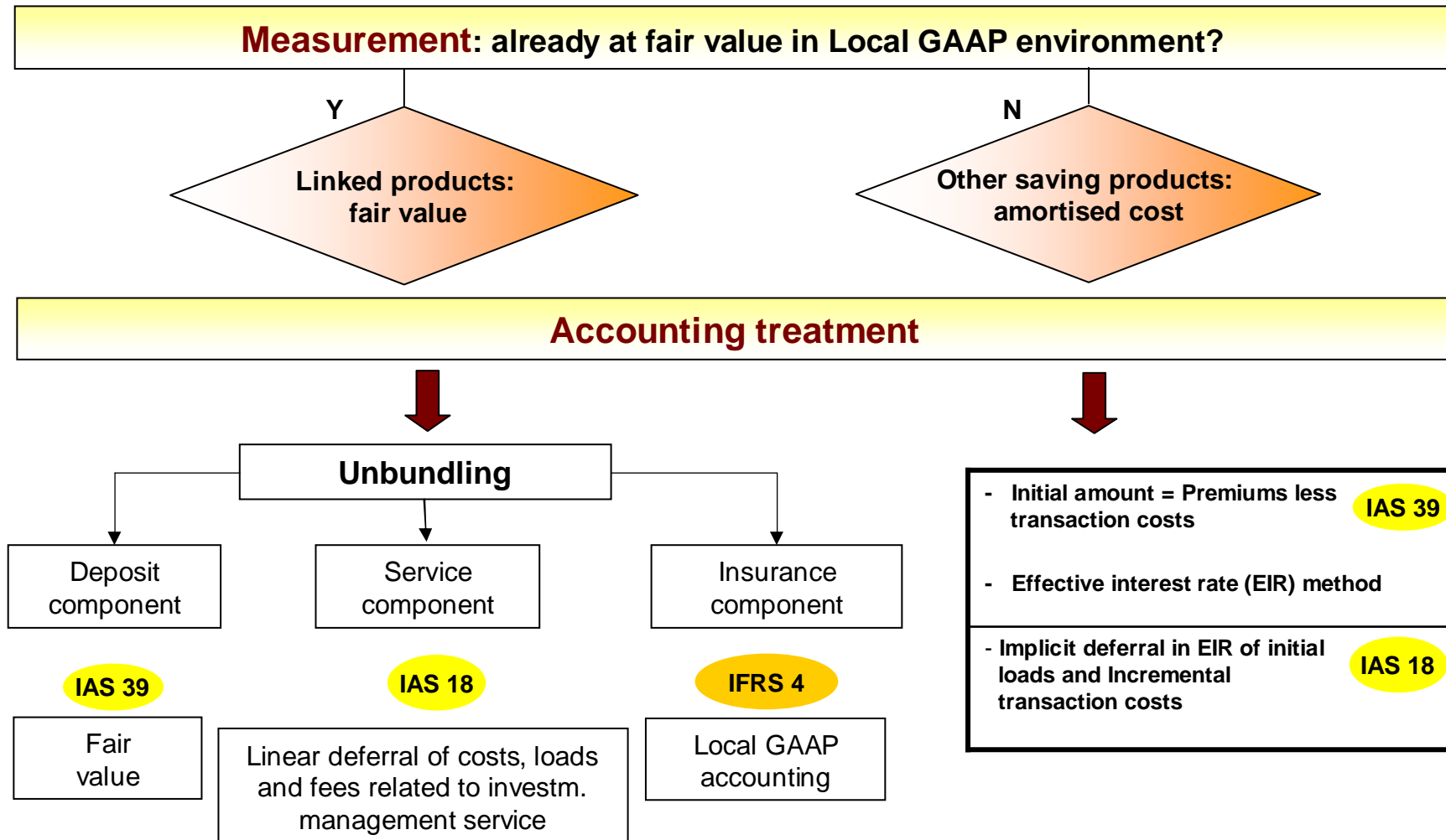
Shadow accounting is applicable when the insurance liabilities are driven by realised gains and losses on assets held

**Impact**

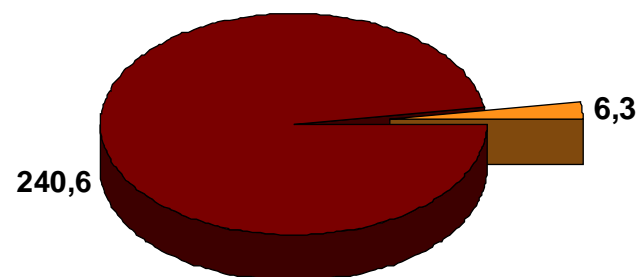
“If the UGL on assets are recognised in equity the resulting change in the carrying amount of the insurance liability is also recognised in equity” (IFRS 4 BC182)

## Generali approach

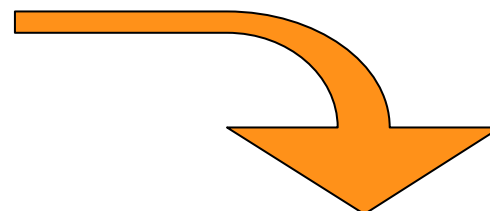
Policyholder's participation rates used for shadow accounting are based on *best estimate*



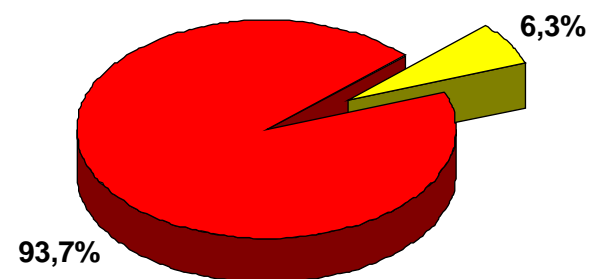
Life portfolio (in bln euro)



- Insurance contracts and investm. contracts with DPF
- Investment contracts w/o DPF



Life: investment contracts w/o DPF



- Fair value
- Amortised cost

## Summarized balance sheet - DAC

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### Assets

	FY04	1H05
€ bln	IFRS	IFRS
Intangible assets	2,9	2,9
Investments and cash	278,6	301,2
Other credits	8,8	9,7
Tangible assets	3,5	3,5
<b>Other assets (*)</b>	<b>16,5</b>	<b>16,9</b>
<b>Total Assets</b>	<b>310,3</b>	<b>334,2</b>

(\*) including reinsurance amounts of technical reserves

DAC:  
0,9 (Y'04)  
and 0,8  
(HY'05)

### Liabilities

	2004	1H05
€ bln	IFRS	IFRS
Shareholders Equity (Group share)	11,4	12,6
Minorities interests	3,2	3,4
<b>Shareholders Equity</b>	<b>14,6</b>	<b>16,0</b>
Subordinated and financial liabilities	28,7	29,9
Insurance provisions	249,6	268,9
Other debts and provisions	10,3	11,1
Other liabilities	7,1	8,3
<b>Total Liabilities and Shareholders Equity</b>	<b>310,3</b>	<b>334,2</b>

## Summarized balance sheet – SHAREHOLDERS EQUITY

37

### Assets

	FY04	1H05
€ bln	IFRS	IFRS
Intangible assets	2,9	2,9
Investments and cash	278,6	301,2
Other credits	8,8	9,7
Tangible assets	3,5	3,5
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## Shareholders equity

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(Euro billion)	FY04	1H05
<b>Share capital</b>	1,3	1,3
<b>Capital and revenue reserve</b>	6,6	7,8
<b>Treasury shares</b>	-0,3	-0,3
<b>Reserve for unrealised gains and losses on inv. AfS</b>	2,1	2,7
<b>Result of the period</b>	1,7	1,1
<b>Total shareholders equity grp share</b>	<b>11,4</b>	<b>12,6</b>
<b>Reserves</b>	2,3	2,6
<b>Reserve for unrealised gains and losses on inv. AfS</b>	0,4	0,5
<b>Result of the period</b>	0,5	0,3
<b>Total minority interests</b>	<b>3,2</b>	<b>3,4</b>
<b>Total shareholders equity</b>	<b>14,6</b>	<b>16,0</b>

## Summarized balance sheet – FINANCIAL LIABILITIES

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### Assets

	FY04	1H05
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Intangible assets	2,9	2,9
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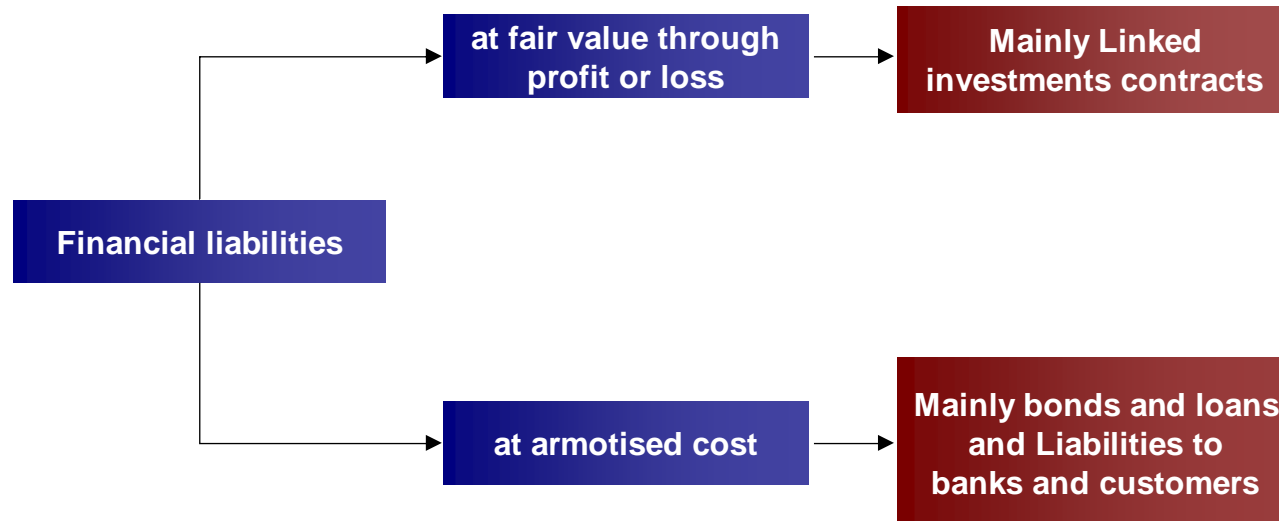
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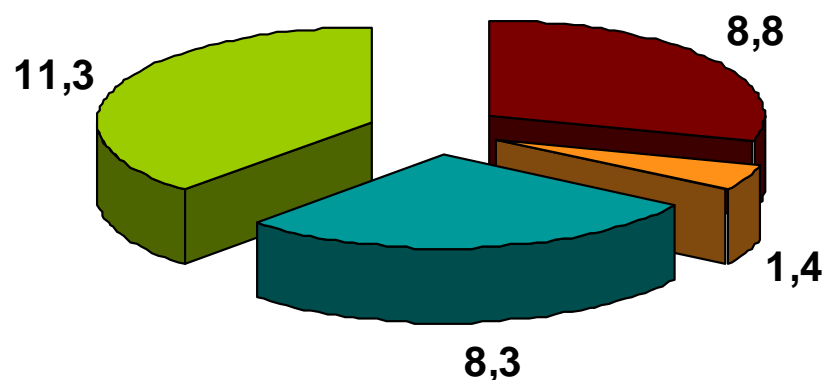
## IAS/IFRS Principles: Classification & valuation

## Generali Approach



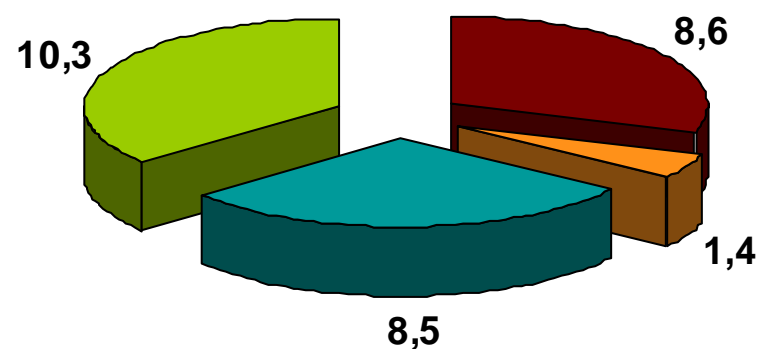


**30.06.2005** (in billion euro)



- Fin. liab. at FV through profit or loss
- Subordinated liabilities
- Bonds&loans
- Liab. Banks&customers

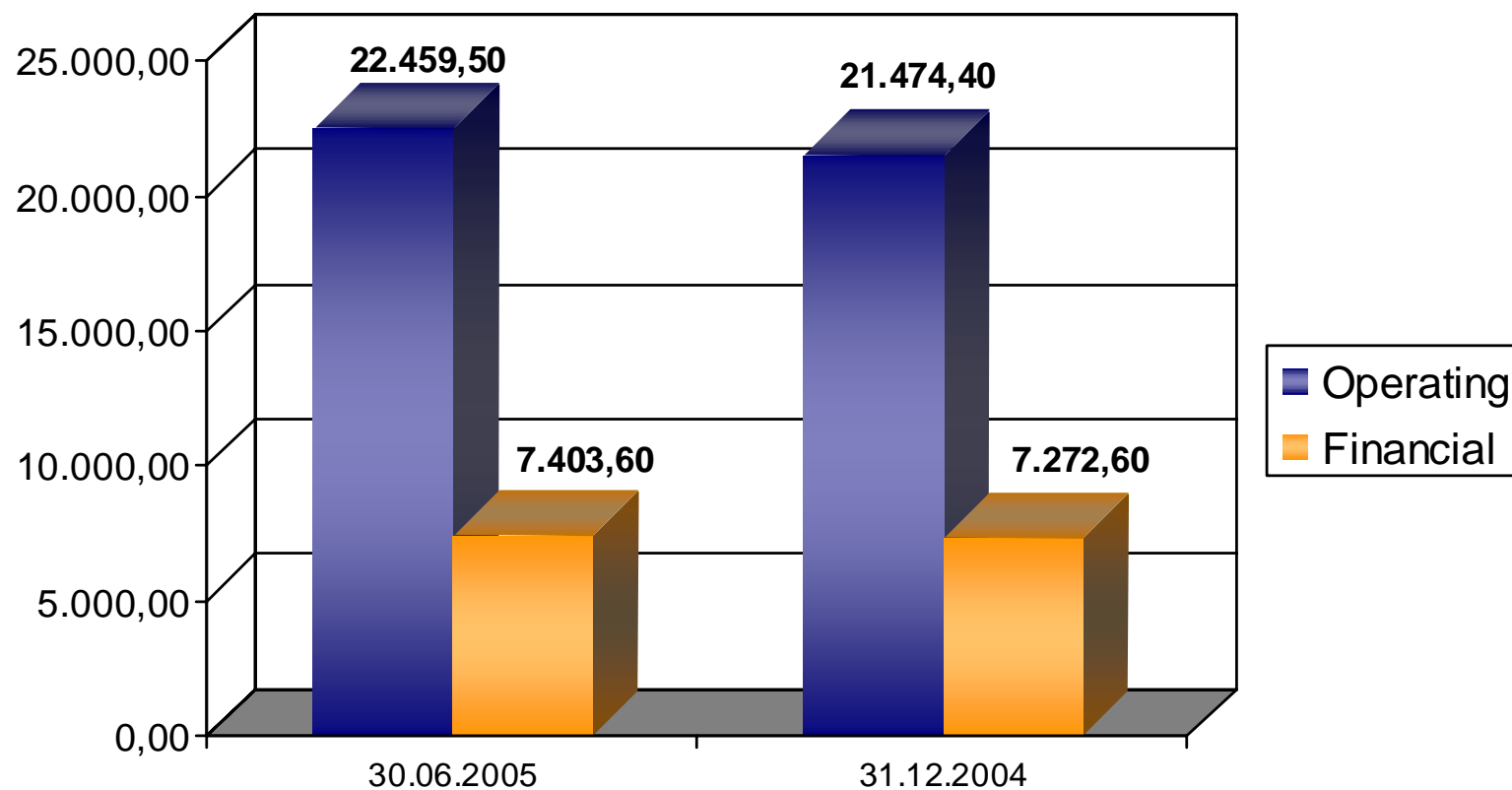
**31.12.2004** (in billion euro)



## Financial Liabilities (IAS 39) – Management classification

42

(in million euro)



## Summarized balance sheet - PROVISIONS

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### Assets

	FY04	1H05
€ bln	IFRS	IFRS
Intangible assets	2,9	2,9
Investments and cash	278,6	301,2
Other credits	8,8	9,7
Tangible assets	3,5	3,5
Other assets (*)	16,5	16,9
<b>Total Assets</b>	<b>310,3</b>	<b>334,2</b>

(\*) including reinsurance amounts of technical reserves

### Liabilities

	2004	1H05
€ bln	IFRS	IFRS
Shareholders Equity (Group share)	11,4	12,6
Minorities interests	3,2	3,4
<b>Shareholders Equity</b>	<b>14,6</b>	<b>16,0</b>
Subordinated and financial liabilities	28,7	29,9
Insurance provisions	249,6	268,9
Other debts and provisions	10,3	11,1
Other liabilities	7,1	8,3
<b>Total Liabilities and Shareholders Equity</b>	<b>310,3</b>	<b>334,2</b>

Principle
IAS 19



Defined benefit plans: investment and actuarial risks fall on the company
Defined contribution plans: only a contribution required

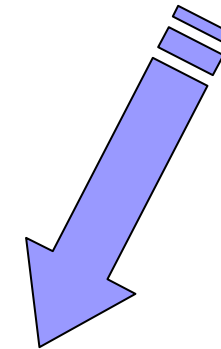
## Generali approach

Past actuarial gains and losses charged  
in the opening balance (IFRS 1  
exemption)

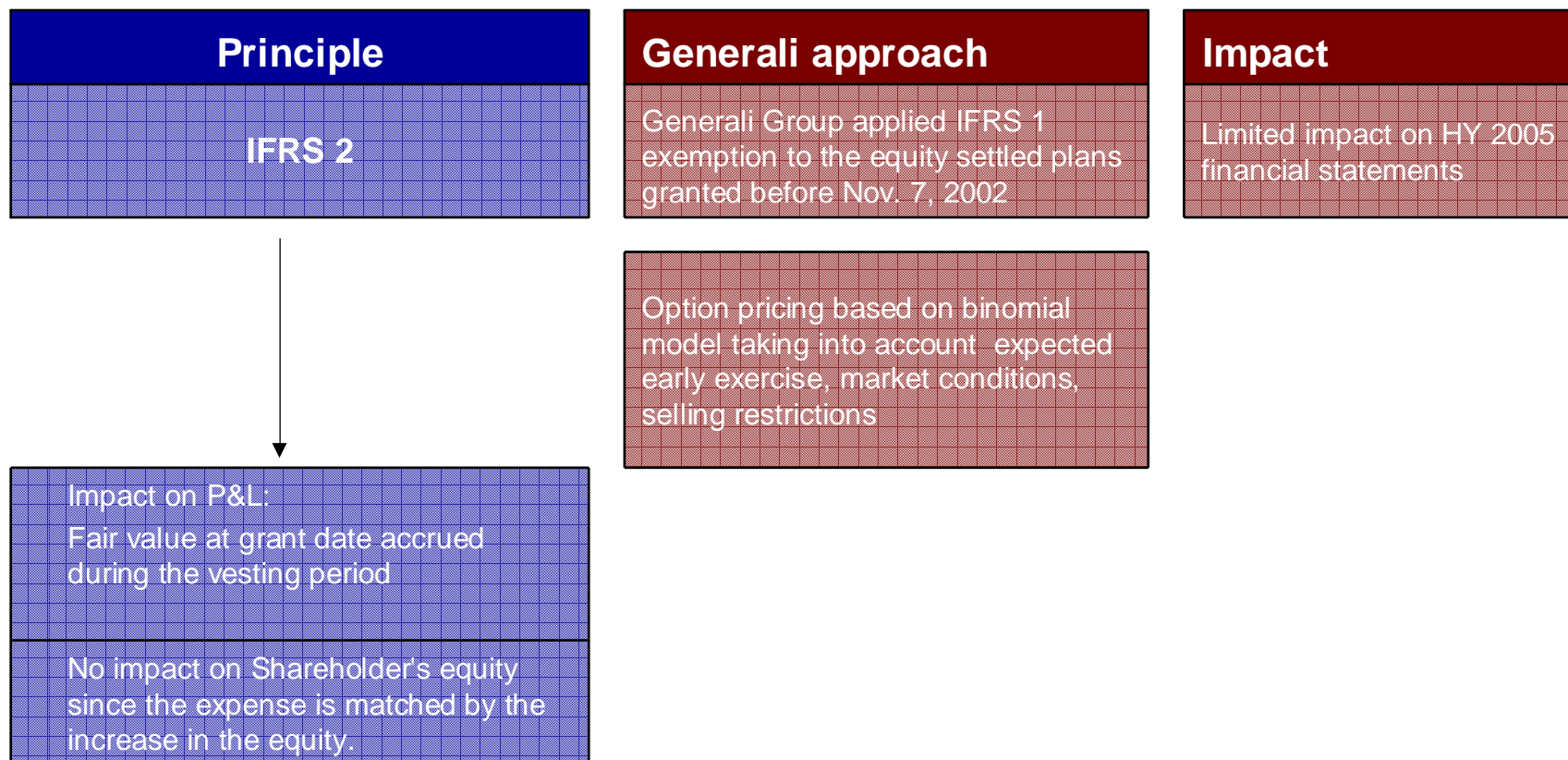
Generali applied the "Corridor methods"  
in recognising actuarial gains and losses  
after the date of transition

## Impact

Net negative impact on IFRS  
shareholder's equity:  
**411 million euro**



**Mainly in Germany, Austria and France**



## Volatility in the B/S: main potential sources

46

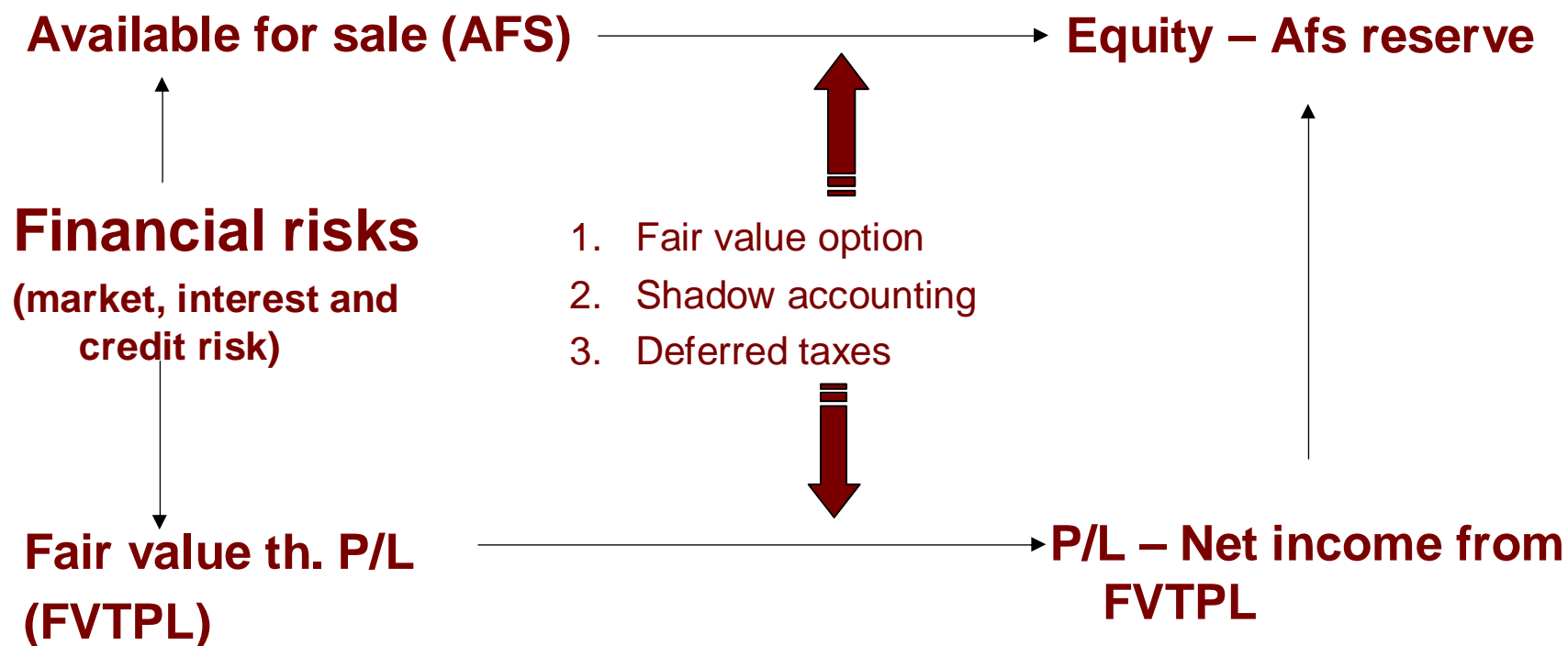
### Assets

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	IFRS	IFRS
€ bln		
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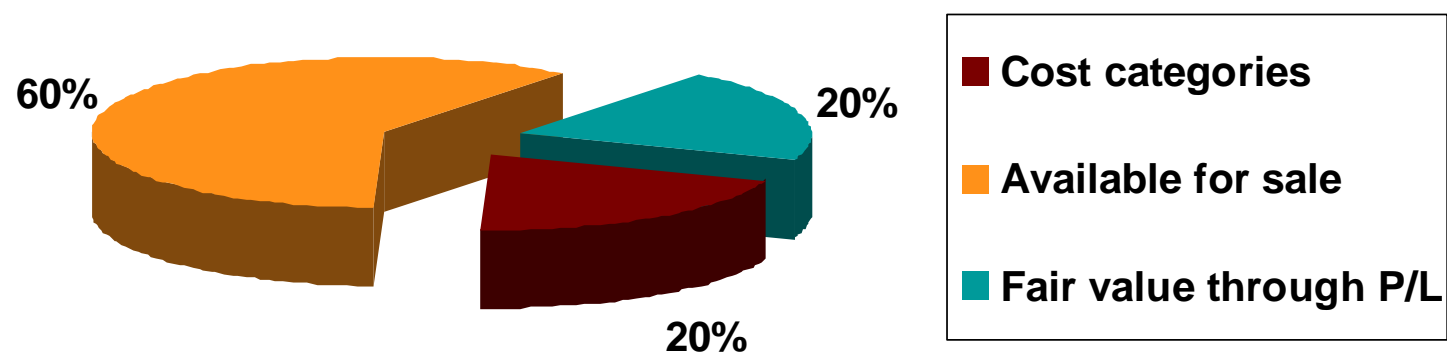
(\*) including reinsurance amounts of technical reserves

### Liabilities

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	IFRS	IFRS
€ bln		
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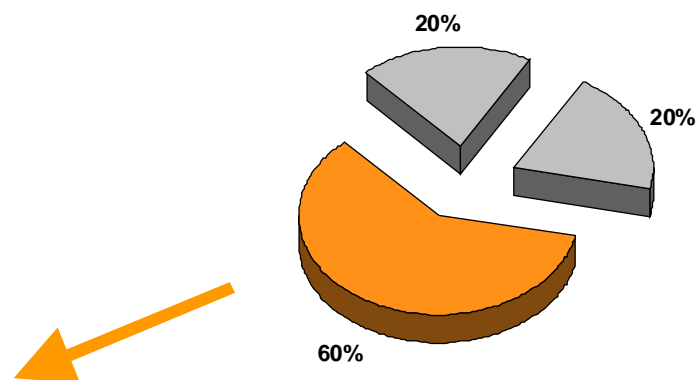
### Investment & cash (30.06.2005)





## Volatility in the B/S: main potential sources

49

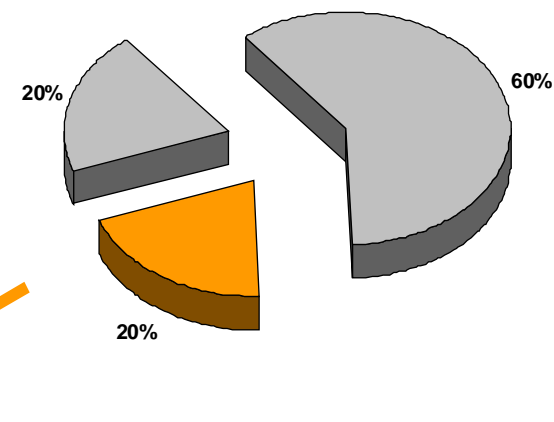


(30.06.2005)

(Euro billion)	Life	P&C	Financial	Cons. adj.	Total
<b>Available for sale</b>	160,4	18,6	2,3	-0,2	181,1
<b>Equity instruments</b>	16,6	5,1	0,2	0,0	21,9
<b>Bond instruments</b>	136,0	12,8	1,8	-0,2	150,3
<b>Other investments</b>	7,8	0,7	0,3	0,0	8,9

## Volatility in the B/S: main potential sources

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(30.06.2005)

(Euro billion)	Life	P&C	Financial	Cons. adj.	Total
<b>Fin. instr. at fair value th. P&amp;L</b>	56,4	1,4	2,5	0,0	60,3
<b>Inv.back to policies risk borne by ph</b>	37,5	0,0	0,0	0,0	37,5
<b>Bonds instruments</b>	10,1	0,6	1,6	0,0	12,3
<b>Other investments</b>	8,8	0,8	0,9	0,0	10,5

## Volatility: effect in the P/L

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Euro million	30.06.04	30.06.05	Change (%)
<b>Total Revenues</b>	<b>35.121,7</b>	<b>41.462,5</b>	<b>18,1%</b>
Net earned premiums	25.991,4	30.763,2	18,4%
Income from group companies	96,0	44,8	-53,3%
Income from financial instruments & other investments	6.206,2	6.586,4	6,1%
Net income from financial instruments at fair value thr. P&L	1.603,4	2.774,2	73,0%
Other income	1.224,7	1.293,9	5,6%
<b>Total Costs</b>	<b>33.642,5</b>	<b>39.442,3</b>	<b>17,2%</b>
Claims incurred	26.290,3	31.937,6	21,5%
Charges from group companies	31,7	146,0	
Charges from financial instruments & other investments	1.385,9	1.224,6	-11,6%
Operating expenses	4.228,9	4.460,3	5,5%
Other charges	1.705,7	1.673,7	-1,9%
<b>Pretax profit</b>	<b>1.479,2</b>	<b>2.020,2</b>	<b>36,6%</b>
<b>Income taxes</b>	<b>436,8</b>	<b>631,0</b>	<b>44,5%</b>
<b>Minority interests</b>	<b>161,4</b>	<b>249,9</b>	<b>54,8%</b>
<b>Net Profit</b>	<b>881,0</b>	<b>1.139,4</b>	<b>29,3%</b>

## Net income from financial investments at fair value through profit or loss

(Interests & oth.income, int. expenses, unrealised & realised gains & losses on financial assets & liabilities at fair value through profit or loss)

(Euro billion)	FY04	%	1H05	%
<b>Total net income from financial assets at fair value through P/L</b>	<b>3,4</b>	<b>100,0</b>	<b>2,8</b>	<b>100,0</b>
<b>Net income from inv.back to policies inv.risk borne by policyholders</b>	1,8	52,9	1,9	67,9
<b>Others</b>	1,6	47,1	0,9	32,1
Interests & other income	0,9	26,5	0,5	17,9
Unrealised gains & losses	0,5	14,7	0,3	10,7
Realised gains & losses	0,2	5,9	0,1	3,6

100% matched by change in insurance provision and fin. Liabilities

Almost entirely neutralized by shadow accounting for life and health companies

- Generali Group IFICC Project
- Reconciliation of IAS/IFRS vs local GAAP figures 2004
- Transition to IAS/IFRS: major impacts on core areas
- **Future developments**

# Vision of an integrated group reporting based on IFICC results (MIS)

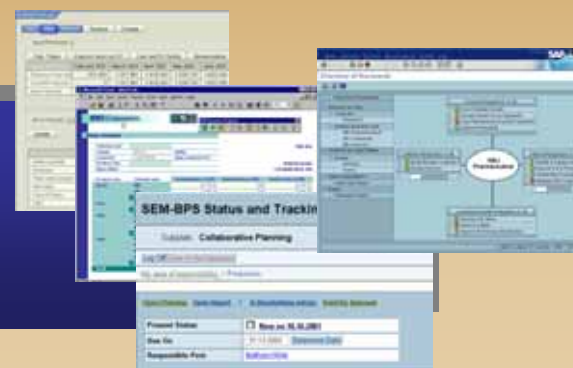
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Management  
Information Cockpit



**Analysis & Projection:**

(BPS, Balanced Scorecard [ROEC, EC, ROEV], ..)



**Risk & Value based Management  
(IFICC 2005 III)**

**Controlling (IFICC 2005 II)**



**Consolidation (IFICC 2005 I)**



Hierarchy	Description	Overall status
01	Companies	
01	Legal View/Worldwide	
C0000	Parent Company	
C02	Europe	
C1000	Germany	
C2000	Great Britain	
C2200	France	
C03	North America	

IFICC Project

Reconciliation of IAS/LG

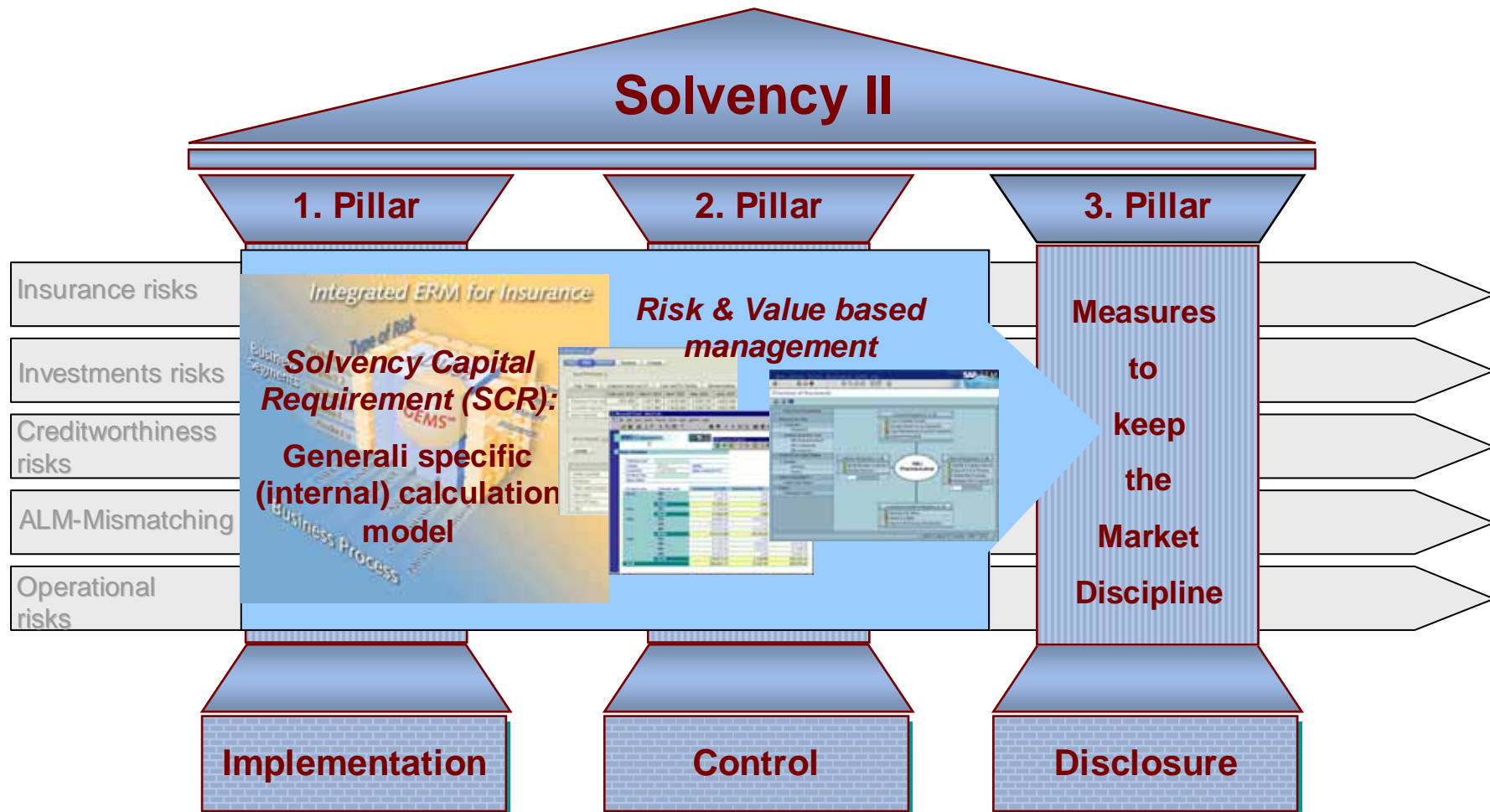
Transition to IAS/IFRS

Future developments



## Solvency II: Generali is going to implement an internal model

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### 1) Model for Insurance Contract Measurement

- A Profit should be recognised in line with the release from risk.
- B The liability should be based on the present value of all future cash flows with allowance for the inherent risk and uncertainty. The cash flows should reflect management's best estimate of the future.

### Other Key features for Insurance Contract Measurement

- C **Unit of Account:** Measurement should be based on a portfolio basis.
- D **Policyholder Behaviour:** Policyholder behaviour including renewals & lapses should be reflected in the measurement of liabilities. Renewal options or provisions that obligate the insurer to continue to provide coverage should be recognised to the extent they are included in the contract.
- E **Options and Guarantees:** E Liabilities should reflect the value of the financial options and guarantees.
- F **Own Credit Risk:** The credit standing of an insurance contract should not be considered in the valuation of insurance liabilities.
- G **Participating contracts:** A principles based approach to participating plans should be adopted reflecting the different models of discretionary participation in different territories.

### 2) Asset and Liability Consistency

- H Assets and liabilities should be measured on a consistent basis reflecting the way that companies manage risk.

### 3) Value-based Reporting

- I Value-based measures may be disclosed as supplementary information. The basis of the value based measure should be disclosed.

\* CFO Forum Principles



- **No surprises**
- **Better comparability with other European insurance companies**
- **Robust basis for future developments**

- **AFS: Available for Sale**
- **ALM: Asset – Liability Management**
- **B.P: Benefit Plans**
- **CoA: Chart of Account**
- **CTD: Currency Traslation Differences**
- **DAC: Deferred Acquisition Costs**
- **DPF: Discretionary Participation Feature**
- **DPL: Deferred Policyholder Liabilities**
- **FV: Fair Value**
- **FVTRL: Fair Value Thourgh Profit or Loss**
- **IASB: International Accounting Standards Board**
- **IFRS: International Financial Reporting Standards**
- **P&C: Property and Casualty**
- **PH: Policyholders**
- **UGL: Unrealised Gains and Losses**

## Questions and answers



Certain of the statements contained herein are statements of future expectations and other forward-looking statements.

These expectations are based on management's current views and assumptions and involve known and unknown risks and uncertainties.

The user of such information should recognise that actual results, performance or events may differ materially from such expectations because they relate to future events and circumstances which are beyond our control including , among other things, general economic and sector conditions.

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