

Investor's Info



In 2020 Generali achieves record operating result and confirms very strong capital position



Generali Group CEO Philippe Donnet

“ Today we are presenting excellent results, obtained in an unprecedented context due to the crisis generated by the pandemic. It confirms the greater resilience of Generali compared to our peers in the sector, both from a technical point of view and its capital position. For the second consecutive year, we have achieved the Group's best ever operating result and, also thanks to the further growth of the dividend, we continue to create value for all of our stakeholders. We have entered the final year of our strategic plan and are well positioned to achieve all of the objectives of 'Generali 2021'. We have defined and implemented a new organizational structure to ensure, not only the success of this plan, but to also prepare for the next strategic cycle. The Group has accelerated its business transformation to guarantee that we have a distribution model that increasingly blends both physical and digital and, thanks to the innovative spirit of our employees and agents, ensures that we are now closer to our customers than ever before. Finally, I am very proud that in the critical moment of the crisis, Generali took immediate action with our Extraordinary International Fund and other high impact initiatives to support the communities and territories in which we operate.”

In 2020 Generali achieved a record **operating result** at € 5,208 million - for the second consecutive year, its best-ever performance – and a very strong capital position.

The growth of the operating result from the P&C and Asset Management segments and the Holding and other activities more than compensated for the lower contribution of the Life segment.

The Life and P&C segments confirmed excellent technical profitability, demonstrated by the **New Business Margin** at 3.94% (+0.06 p.p.)

and the improvement of the **Combined Ratio** to 89.1% (-3.5 p.p.), the best and the least volatile among peers.

Net profit was € 1,744 million (€ 2,670 million FY2019), impacted by € 332 million deriving from the liability management transaction, from the contribution of the Extraordinary International Fund for Covid-19 and from disposals, as well as € 287 million of impairments on investments mainly in the first half of the year.

Excluding the expenses of the Covid-19 fund and the liability management transaction, the adjusted net profit amounted to € 2,076 million (-12.7%). The **RoE** stood at 7.7% (-4.7 p.p.).

The Group confirmed an excellent capital position, with the **Solvency Ratio** stable at 224%, thanks also to normalised capital generation which, in the whole 2020, reached a record level of € 4 billion.

The Group had Total Assets Under Management equal to € 664 billion (+5.4%).

Gross written premiums of the Group amounted to € 70,704 million (+0.5%).

Life technical reserves were up to € 385 billion (+4.2%). Gross written premiums increased to € 48,557 million (+0.8%). High **quality Life net** inflows, equal to € 12,114 million (-10.5%), are concentrated in unit-linked and protection for 93% of the Group's total. Life technical reserves were up to € 385 billion (+4.2%) and new business value (NBV) increased to € 1,856 million (+4.9%).

Premiums in P&C were stable at € 22,147 million (+0.1%). The positive trend, which was widespread in the countries where the Group operates, offset the significant contraction of Europ Assistance (-30.2%), which was affected, above all, by the impact of Covid-19 on the travel insurance sector.

Regarding the **Asset Management** segment, the operating result rose to € 546 million (+28.5%), following the development of the multi-boutique platform and higher performance fees generated by the strong investment performance. The net profit of the segment increased to € 386 million (+38%).

DIVIDEND

The dividend per share that will be proposed at the next Shareholders' Meeting is € 1.47, split into two tranches. The dividend proposal represents a total maximum pay-out of € 2,315 million.

THE FIRST TRANCHE: of € 1.01, payable on 26 May 2021, represents the ordinary pay-out from 2020 earnings.

THE SECOND TRANCHE: of € 0.46, related to the second part of the 2019 retained dividend, will be payable on 20 October 2021. Such second tranche will be payable subject to the verification by the Board of Directors of the absence of impeding supervisory provisions or recommendations in force at that time.

1. In July 2020 successfully concluded the buyback of € 600 million of its subordinated bonds callable in 2022 and the placement of its second green bond.

2. The adjusted net profit is defined as the net result without the impact of gains and losses related to disposals.



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Generali celebrates 190-year history with 'Venice 190' for sustainable recovery in Europe

Founded in Trieste on 26 December 1831, Generali turns 190, to mark this occasion it has launched **Venice 190**: a € 3.5 billion investment plan to support the recovery of the European economies impacted by Covid-19, starting in Italy, France and Germany and to then target all of the European countries in which Generali operates throughout the five years of the plan. In addition, there will be a series of initiatives for employees, agents, customers and the communities in which the Group operates.

Venice 190 will make the extraordinary initiatives launched in 2020 to tackle the effects of the pandemic permanent, which included investments in support of SMEs and the real economy already surpassing the established objective of € 1 billion. To add to this initial amount, Generali is pledging an annual commitment of € 500 million per year, over the next 5 years, for sustainable growth through international investment funds focusing on infrastructure, innovation and digitalization, SMEs, green housing, health care facilities and education.

Among the series of initiatives taking place, autumn will see the first edition of **SME EnterPRIZE**, dedicated to European small and medium-sized enterprises with the goal of encouraging them to adopt sustainable business models, to provide visibility to those which have already done so, and to stimulate public debate on the subject.

The foundation of Generali will be celebrated in December with the reopening of the Procuratie Vecchie in Venice, today under restoration,

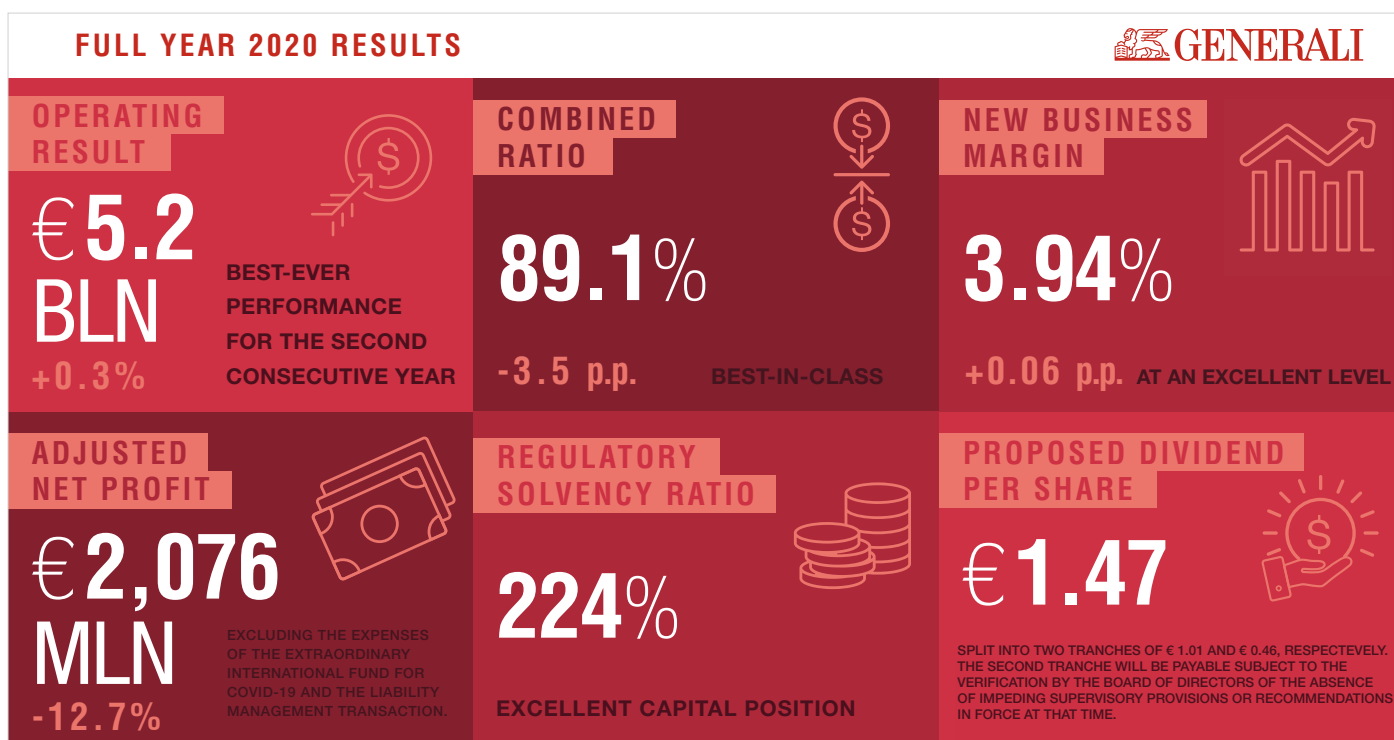
which will be opened to the public after 500 years, becoming the global hub of **The Human Safety Net Foundation**. In addition, Generali will give five young Italian and international artists the task of interpreting five key areas for the Group through five **advertising posters**.

In Trieste, the **Historical Archive** will open its doors to the public in the newly renovated spaces of Palazzo Berlam, designed to enable an interactive approach.

Generali's ESG commitment

Sustainability is an enabler of 'Generali 2021', driving the transformation of the business and the strategy in the long term. In the period 2018-2020, the Group made **€ 6 billion of new green and sustainable investments**, exceeding the strategic target of € 4.5 billion by 2021 a year in advance. In 2020, Generali also collected over **€ 16.9 billion in premiums from social and environmental products** (+11.2% compared to 2019). The Group has successfully placed its **second green bond for € 600 million** and has defined a model for the structuring of Green Insurance Linked Securities. Generali has reduced its insurance exposure to activities in thermal coal and in oil & gas production (less than 0.1% of P&C premiums in 2020). Generali has also exceeded its objective[1] to **reduce total greenhouse gas emissions** in 2020, falling -36%. Generali was confirmed in the Dow Jones Sustainability World and Europe indices and the MSCI ESG Leaders index.

1. Objective to reduce greenhouse gas emissions by 20% linked to the direct activities of the Group, in the period 2013-2020.



Annual General Meeting

The Shareholders' Meeting will be held on 29 April in Trieste. In light of the Covid-19 public health emergency, and in order to minimise travel and public gatherings, the Company, in accordance with the "Cura Italia" decree law 18 of 17 March 2020 (the "Decree"), converted into law 27 of 24 April 2020 and recently extended by law 21 of 26 February 2021, has decided to avail itself of the right, introduced by article 106 of the Decree, to convene the Annual General Meeting **without the physical attendance of shareholders and solely in the presence of the Designated Representative. All shareholders will be able to take advantage of the free institution of the Designated Representative**, Computershare SpA, by participating by proxy, and imparting voting instructions on the items on the agenda. Assicurazioni Generali also offers the possibility to follow the proceedings of the Meeting on 29 April via **a video live streaming**.

All instructions for accessing these services, the financial statement documents and reports of the Board of Directors, as well as additional information, are available on the Company website, in the "Governance / Shareholders' Meetings / 2021 Shareholders' Meeting" section. For any needs, concerns or questions related to your role as Shareholder in our Company and to receive the meeting documentation, please contact the Shareholders Unit: azionisti@generali.com, shareholders@generali.com, tel. +39 040-671621.

Assicurazioni Generali S.p.A. processes your personal data as Data Controller. We process your personal data to fulfil legal obligations deriving from your role as shareholder, as well as for sending communications to shareholders. For more information or if you wish to exercise one of the rights regarding the processing of your personal data, please refer to www.generali.com/info/privacy/privacyinformation.

