

Generali Group
9M 2008 Results



Milan, October 30, 2008

 **I. Overview**

 **II. Group financials**

 **III. Final remarks**

 **IV. Backup**

■ I. Overview

Strategic overview

Financial position

9 months 2008 results at a glance

Strategic overview

In the midst of the financial storm

- The end of a financial model based on high leverage, excesses & short termism
- Lack of confidence within the financial markets
- Need for tighter & better coordinated regulation
- Globally defined actions are needed
- State intervention is changing the competitive landscape

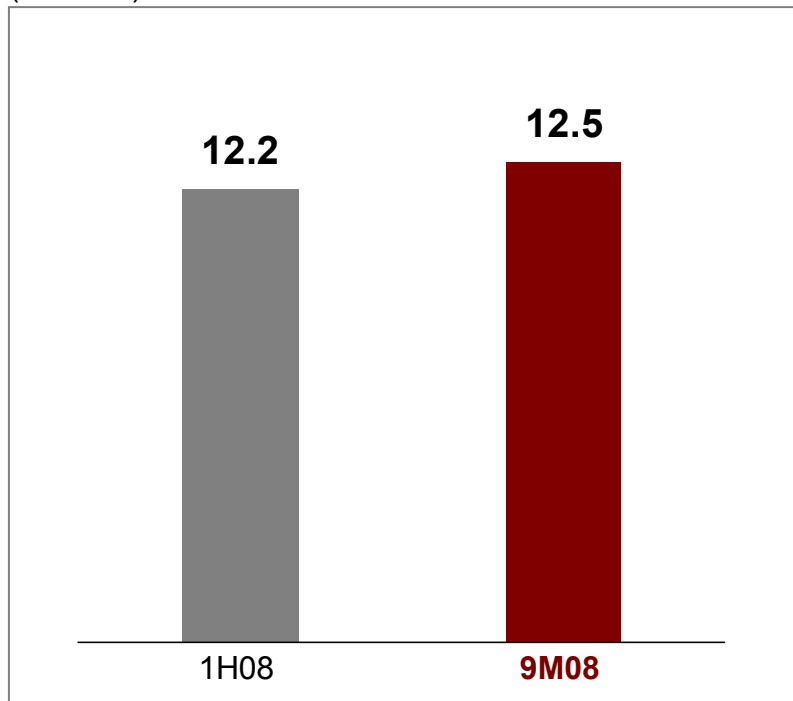
Our position

- Solvency and financial resiliency are confirmed
- Always a clear vision: align interests & maximize **long term value creation** of all our stakeholders
- Exposure to toxic assets is minimal
- Consistent industrial model: retail oriented, multi channel, key role of proprietary channels, more than 50 m clients

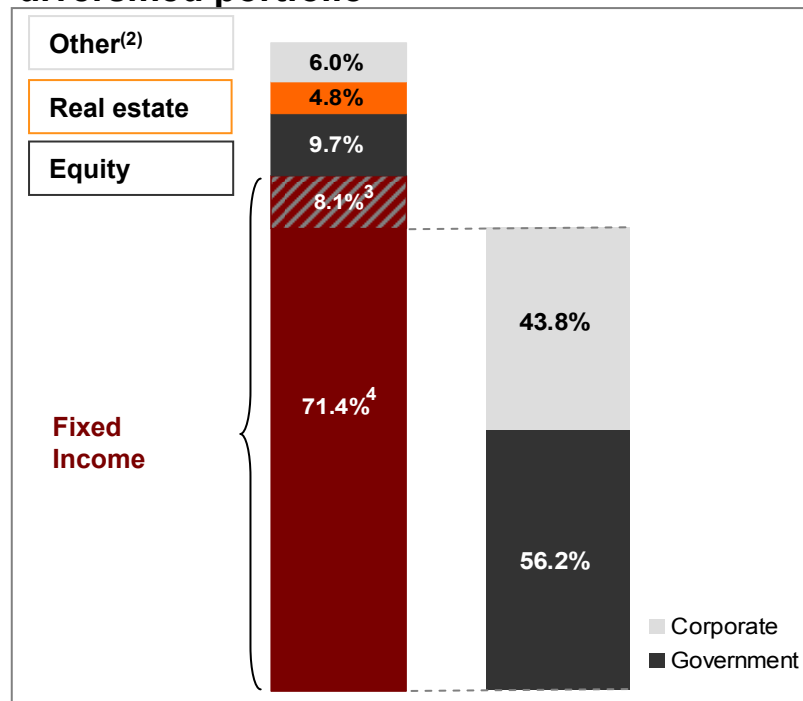
Our financial position remains strong

- Resilient shareholder's equity thanks to a high quality & diversified investment portfolio
- Further equity markets drop and widening of credit spreads during the 3rd quarter have been partially offset by positive development of Government bonds
- Our **solvency** position remains strong (>200% on Economic basis)

Resilient IFRS Shareholder's Equity (Euro bn)



“Own Investments”⁽¹⁾ (Euro 293 bn): a well diversified portfolio



(1) Own investments relates only to own capital and insurance funds (i.e. unit linked excluded)

(2) Including investments in subsidiaries, associated companies and JVs, derivatives, receivables from banks or customers

(3) Including mortgage loans, policy loans, deposits under reinsurance business accepted, term deposits with credit institutions and other financial investments, other loans

(4) Debt securities



9 months 2008 results⁽¹⁾ at a glance

(Euro m)

	9M 2007	9M 2008	Δ historical (%)	
Growth continues...	Gross written premiums	48,447	51,661	+6.6
	Life and health APE	3,108	3,590	+15.5
...keeping technical profitability...	P&C CoR (%)	95.4	95.1	-0.3% pts
...but results are hit by financial markets	Operating Result	4,110	3,471	-15.6
	Net Result	2,364	1,670	-29.4

(1) Generali Group has elected not to apply the new reclassifications of financial instruments introduced by the amendments to IAS 39 and IFRS 7 by the IASB, endorsed by the European Commission on October 15th in European Regulation n. 1004/2008. At year-end Generali Group is going to apply those amendments, considering also the incoming legislative evolution.

■ II. Group financials

Profit & loss review

Shareholders' equity

Life & P&C profitability

Revenues development by segment

(Euro m)	9M 2007	9M 2008	Δ historical (%)	Δ like for like ⁽¹⁾ (%)
Gross written premiums	48,446.9	51,660.6	+6.6	+4.4
Life ⁽²⁾	32,791.9	35,235.1	+7.5	+5.1
P&C	15,655.0	16,425.5	+4.9	+2.7

(1) Calculated considering equivalent exchange rates and scope of consolidation (divestiture of Nuova Tirrena in Italy and Generali-PPF deal in CEE)

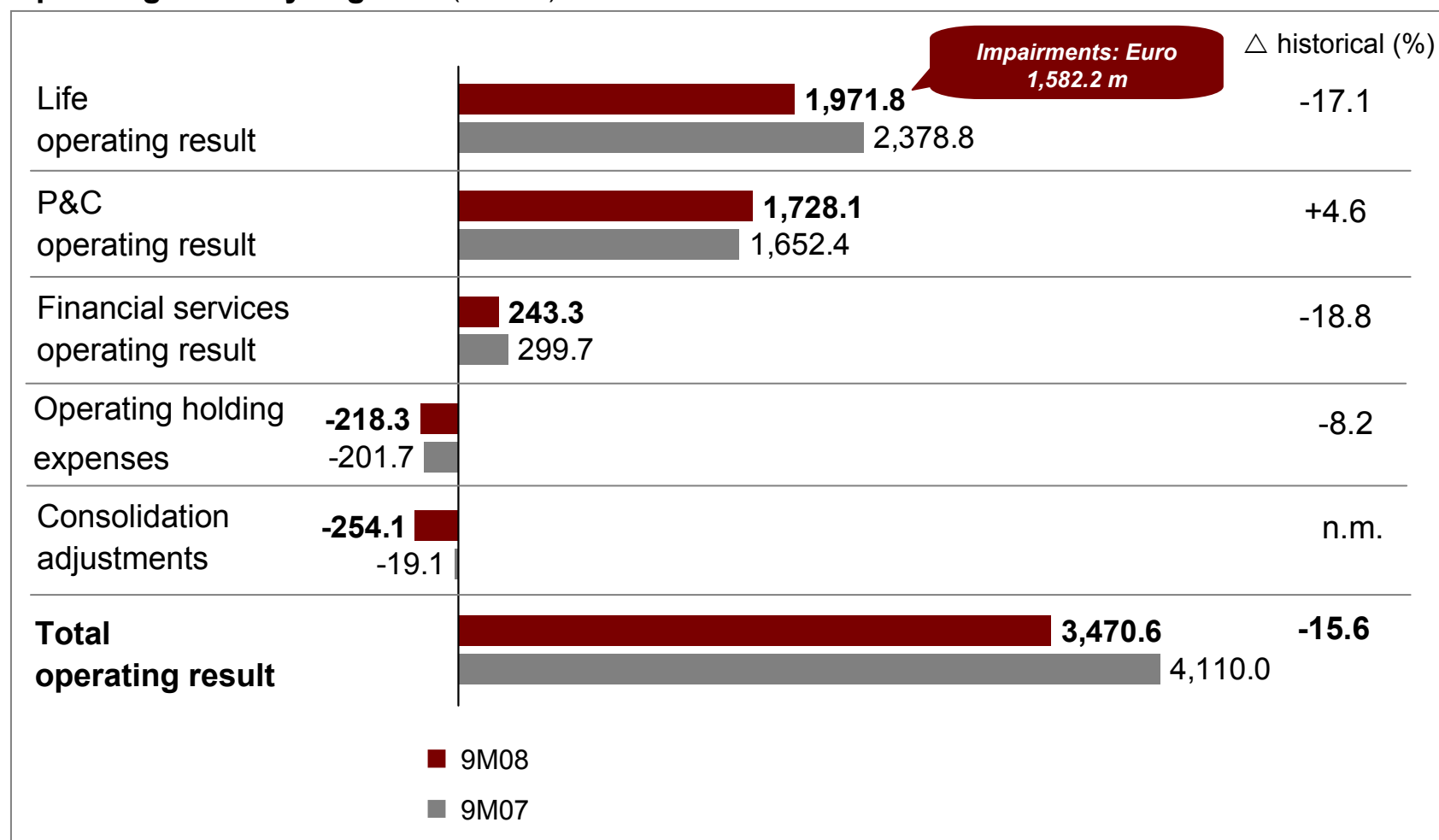
(2) Including investment contracts for Euro 3,156.6 m in 9M 2008 and Euro 1,006.4 m in 9M 2007

(Euro m)	9M 2007	9M 2008	Δ historical (%)	Δ like for like ⁽³⁾ (%)
Life Annual Premium Equivalent	3,107.8	3,589.8	+15.5	+10.5

(3) Neutralizing impacts of variations in exchange rates and scope of consolidation (inclusion of Central Kranken, divestiture of Nuova Tirrena, effects of Generali-PPF deal)

Operating result by segment

Operating result by segment (Euro m)



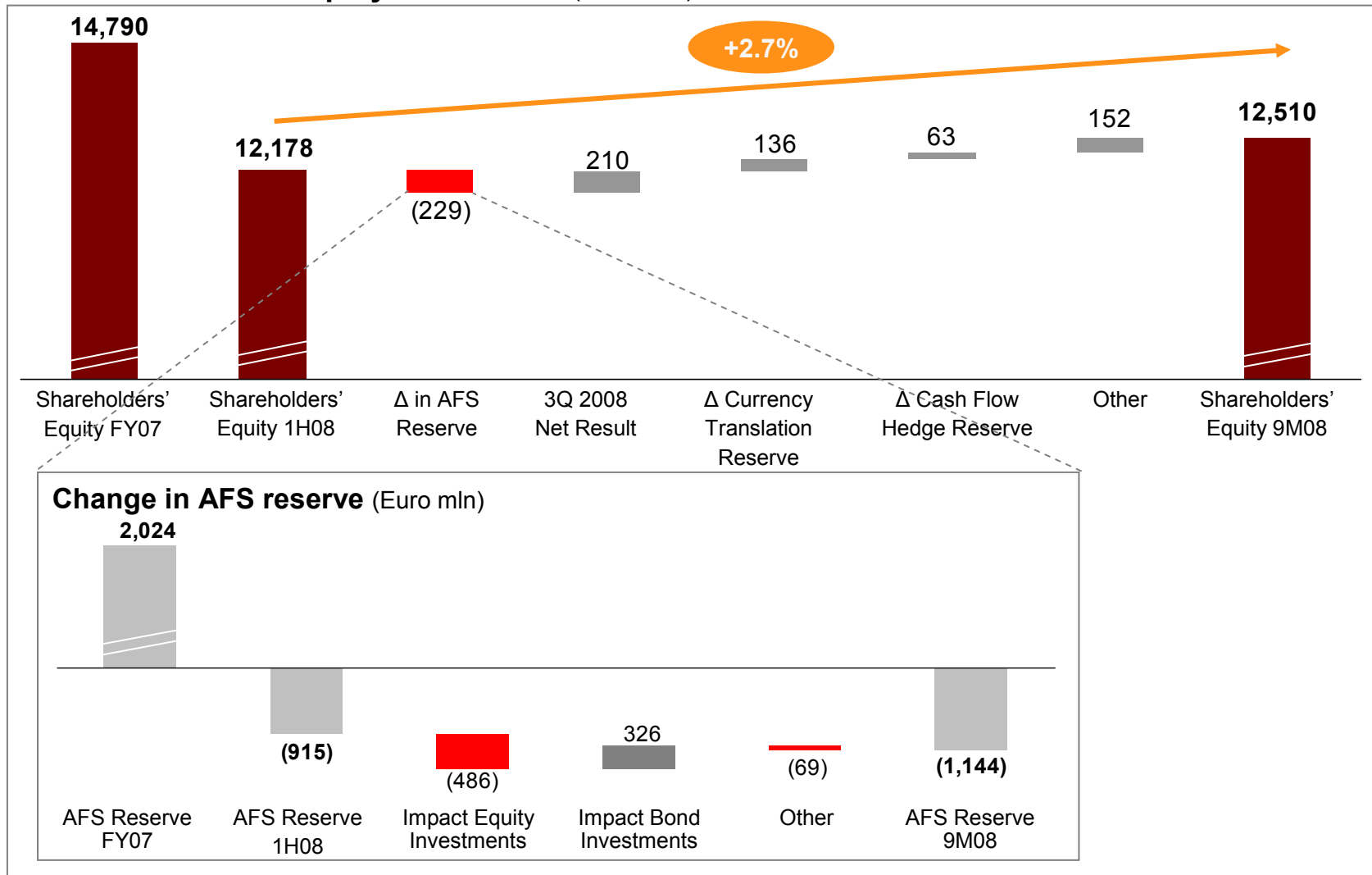
From operating result to net result

**Impairments:
Euro 563.6 m**

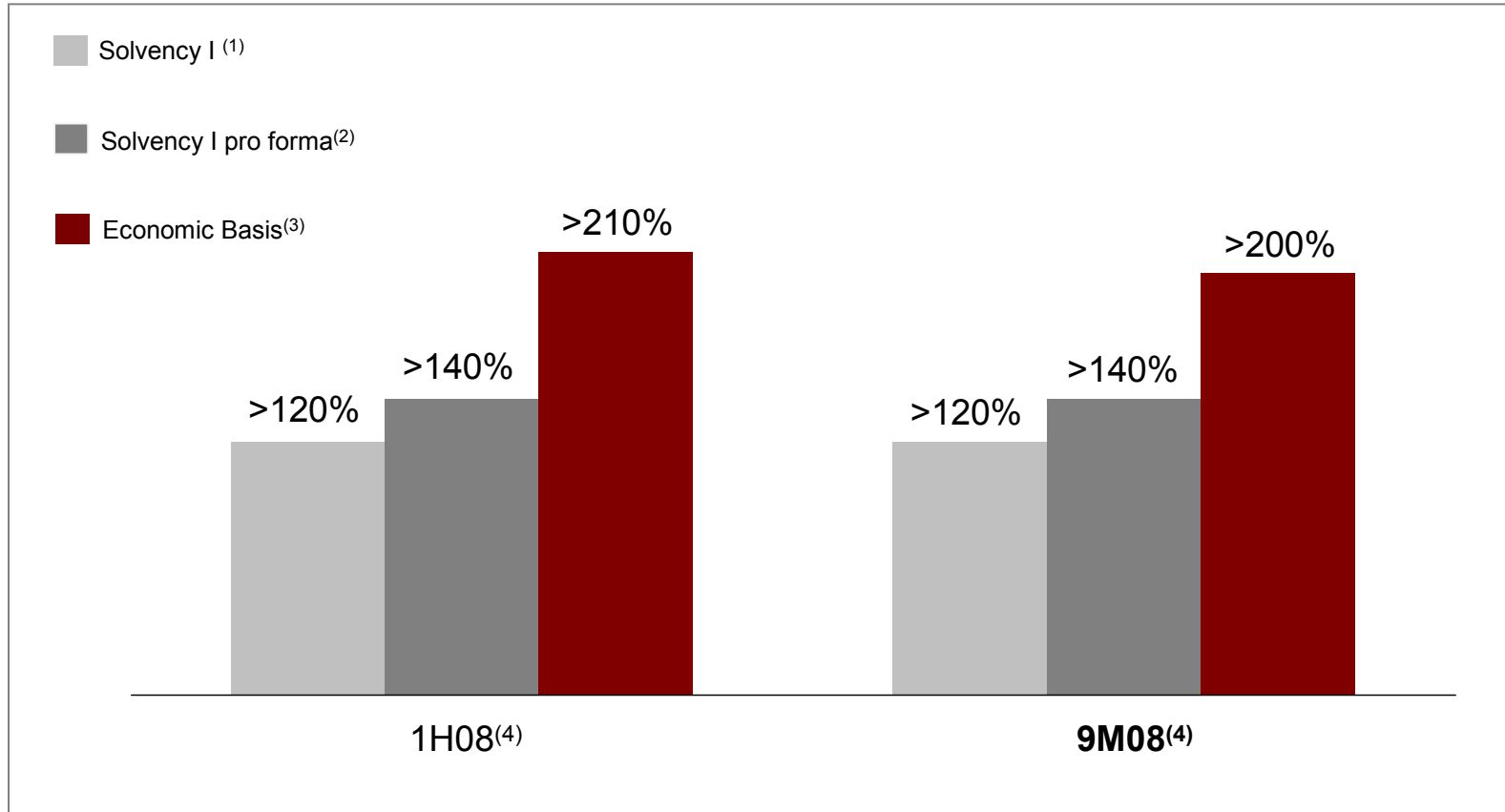
(Euro m)	9M07	9M08	△ historical %
Total operating result	4,110.0	3,470.6	-15.6
Non operating investment income	443.7	112.0	
Non-operating holding expenses	(490.7)	(523.0)	
<i>Interest expenses on financial debt</i>	(468.8)	(501.2)	
<i>Other non-operating holding expenses</i>	(21.9)	(21.8)	
Net other non operating expenses	(204.3)	(321.0)	
Total non operating result	(251.3)	(732.0)	
Consolidated result of the period before taxes and minority interests	3,858.8	2,738.8	-29.0
Income taxes	(1,151.9)	(699.9)	
Minority interests	342.6	368.9	
Net result of the period	2,364.3	1,669.9	-29.4

IFRS Shareholders' equity roll forward

IFRS Shareholders' equity roll forward (Euro mln)



Solvency update



(1) Available capital / required capital – according to Italian Supervisor’s regulation

(2) Solvency I adjusted for the recognition of off balance sheet unrealised capital gains on real estates and the effect of equalization provision

(3) Available Capital / Risk Capital - according to our internal model aligned to Solvency II framework

(4) Already allowing for taking out, through hybrid, of Euro 1 bn bridge loan financing acquisition of Banca del Gottardo



Life & Health: New Business Annual Premium Equivalent

Continuing robust growth of APE in all countries

(Euro m)	9M 2007	9M 2008	Historical △%	Like for like ⁽¹⁾ △%
Italy	952	1,032	8.4%	9.2%
France	838	868	3.5%	3.5%
Germany	533	799	50.0%	28.9%
RoE	511	579	13.3%	9.3%
RoW	274	312	14.0%	3.4%
Total	3,108	3,590	15.5%	10.5%

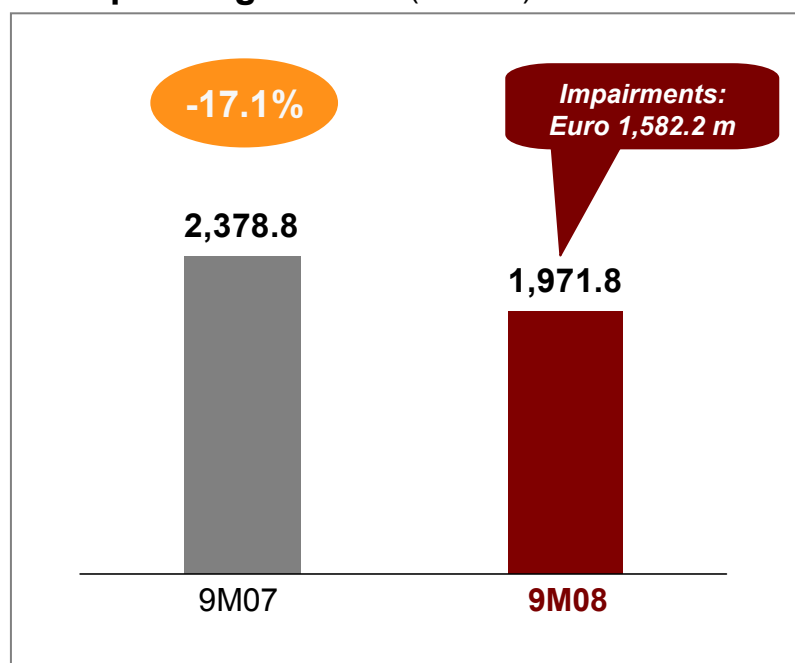
- **Italy:** continuing growth of APE driven by proprietary channel (+25%) and annual premiums (+11%)
- **France:** despite slowdown of unit-linked business, positive growth off beating the rest of the market in all key lines of business
- **Germany:** excellent growth boosted by success of “Riester” policies; even normalizing the impact of one-off “Riester-step” effect, APE increases by a very positive 7.2%
- **Rest of Europe:** excellent performance in Eastern Europe (+17.1% on a like for like basis) and Benelux (+51.1%)
- **Rest of World:** overall positive development (+3.4% on a like for like basis), amplified on a historical basis (+14.0%) by the strengthening of most foreign currencies against Euro

(1) Neutralizing impacts of variations in exchange rates and scope of consolidation (inclusion of Central Kranken, divestiture of Nuova Tirrena, effects of Generali-PPF deal)



Life operating result and net technical reserves

Life operating result⁽¹⁾ (Euro m)



Life Operating result by market⁽¹⁾ (Euro m)

	9M 2007	9M 2008	Historical △ %	Like for like ⁽²⁾ △ %
Italy	1,350.7	1,139.3	-15.7	-15.4
France	376.4	384.0	+2.0	
Germany	262.1	163.0	-37.8	
CEE	14.3	80.2	+460.8	-29.9
Spain	68.9	79.0	+14.6	
RoW ⁽³⁾	306.4	126.3	-58.8	
Total	2,378.8	1,971.8	-17.1	-20.0

(1) According to the current definition of operating result by country, intragroup reinsurance between countries is reported like reinsurance transactions with third party reinsurers. 9M 2007 operating results by country have been restated consistently

(2) Calculated considering equivalent exchange rates and scope of consolidation (divestiture of Nuova Tirrena in Italy and Generali-PPF deal in CEE)

(3) Including all countries not listed above

(Euro m)	FY 2007	9M 2008	△ %
Life Net Tech. Reserves⁽⁴⁾	281,172.6	290,977.8	+3.5
traditional	230,388.1	244,391.3	+6.1
linked	50,784.5	46,586.5	-8.3

(4) Including investment contracts and excluding deferred policyholders' liabilities

P&C Gross Written Premiums

Growth continues despite a challenging environment

(Euro m)	9M 2007	9M 2008	Historical △%	Like for like ⁽¹⁾ △%
Italy	5,565.4	5,018.0	-9.8	-0.3
France	2,808.9	2,884.7	+2.7	+2.8
Germany	2,514.6	2,529.6	+0.6	+0.6
CEE	751.2	1,868.7	+148.8	+14.2
Spain	1,175.6	1,202.7	+2.3	+2.3
RoW ⁽²⁾	2,839.2	2,921.8	+2.9	+3.9
Total	15,655.0	16,425.5	+4.9	+2.7

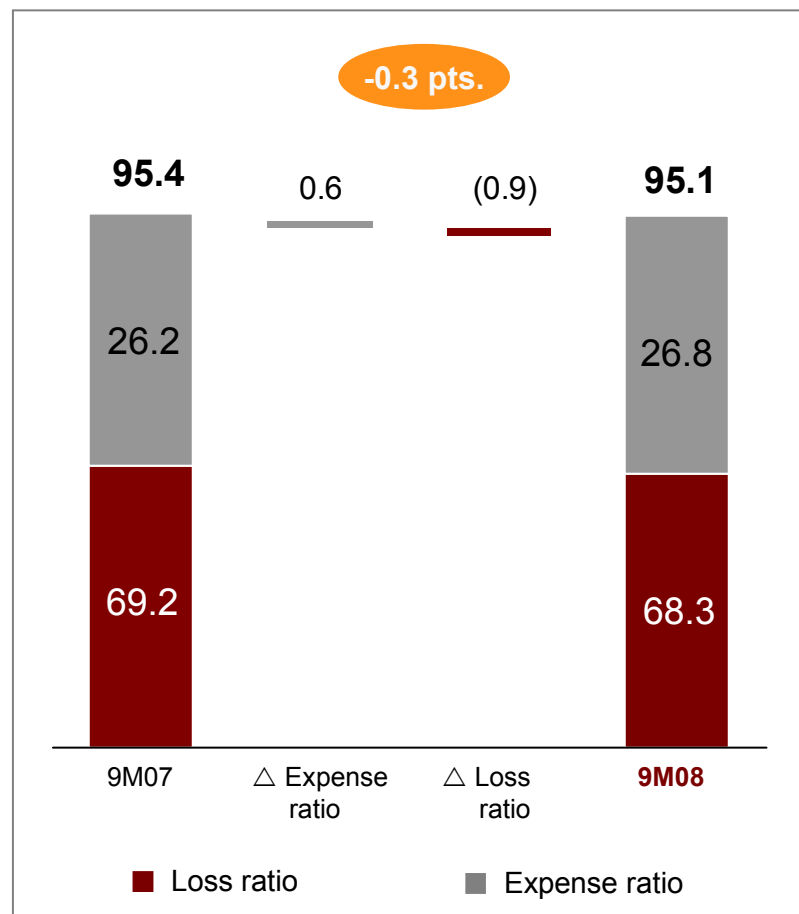
- **Italy:** decrease in motor premiums (-2.6%), in line with market trend, also due to cancellation of non profitable fleet contracts; confirmed the positive trend in non motor retail lines (+3.4%) and stability in corporate lines
- **France:** strong growth in retail incl. assistance (+14.9%), multi-risks (+4.7%) and accident & health (+2%); off-setting lower trends in motor (-2.4%), due to cancellation of non profitable fleets, and transportation
- **Germany:** stable growth in profitable non motor lines (+2.7%) more than compensates the decrease in motor business (-2.3%), penalised by ongoing strong price competition

(1) Calculated considering equivalent exchange rates and scope of consolidation (divestiture of Nuova Tirrena in Italy and Generali-PPF deal in CEE)

(2) Including all countries not listed above

P&C profitability – net combined ratio

Combined ratio (%)



Combined ratio by country (%)

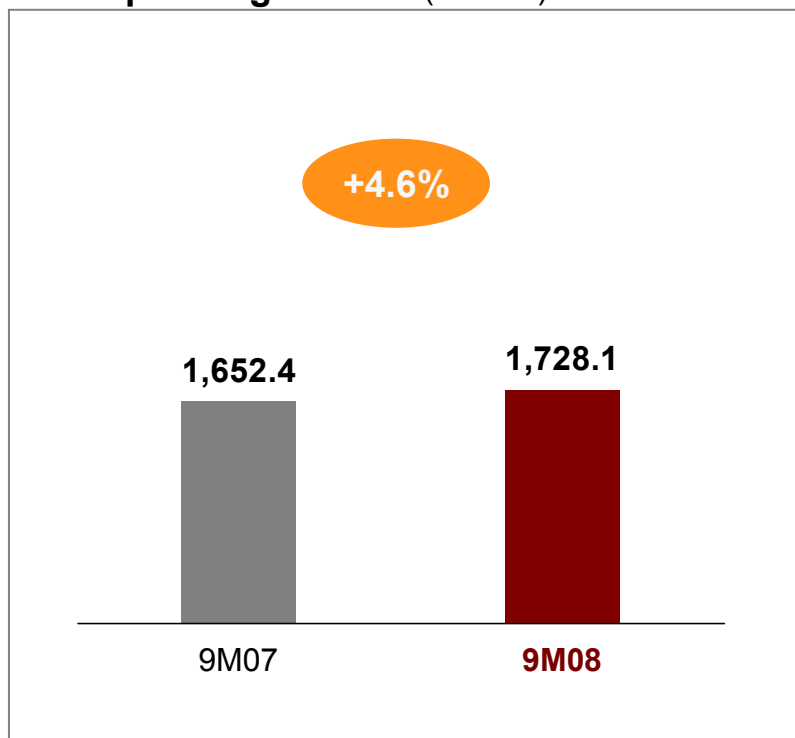
	9M 2007	9M 2008	△ %pts
Italy ⁽¹⁾	95.1	96.4	+1.3
France	96.7	97.5	+0.8
Germany	96.9	96.0	-0.9
CEE	89.9	83.5	-6.4
Spain	89.0	90.6	+1.6
RoW ⁽²⁾	96.4	97.8	+1.4
Total	95.4	95.1	-0.3

(1) Excluding foreign branches

(2) Including all countries not listed above

P&C profitability – operating result

P&C operating result⁽¹⁾ (Euro m)



P&C Operating result by market⁽¹⁾ (Euro m)

	9M 2007	9M 2008	Historical △%	Like for like ⁽²⁾ △%
Italy	635.0	384.4	-39.5	-32.5
France	280.1	288.1	+2.8	
Germany	241.5	267.6	+10.8	
CEE	55.9	373.2	+567.6	+27.4
Spain	153.7	156.7	+1.9	
RoW ⁽³⁾	286.2	258.1	-9.8	
Total	1,652.4	1,728.1	+4.6	-10.1

(1) According to the current definition of operating result by country, intragroup reinsurance between countries is reported like reinsurance transactions with third party reinsurers. 9M 2007 operating results by country have been restated consistently

(2) Calculated considering equivalent exchange rates and scope of consolidation (divestiture of Nuova Tirrena in Italy and Generali-PPF deal in CEE)

(3) Including all countries not listed above

■ III. Final Remarks

Insurers are different to banks -
we are much less exposed to both liquidity and asset issues

Our solvency position remains strong

Revenues growth continues

We remain committed on efficiency improvement

Generali: a safe harbour for all stakeholders



■ IV. Backup

Total gross written premiums

(Euro m)	Total Gross Written Premiums			Gross Life Written Premiums ⁽¹⁾			Gross P&C Written Premiums		
Country	GWP	YoY increase	% weight	GWP	YoY increase	% weight	GWP	YoY increase	% weight
		(2)			(2)			(2)	
Italy	15,853	-2.0	30.7	10,835	-2.7	21.0	5,018	-0.3	9.7
France	11,690	4.4	22.6	8,805	4.9	17.0	2,885	2.8	5.6
Germany	10,985	5.7	21.3	8,455	7.3	16.4	2,529	0.6	4.9
Eastern Europe	3,194	17.0	6.2	1,325	21.5	2.6	1,869	14.2	3.6
Spain	2,123	10.0	4.1	920	22.1	1.8	1,203	2.3	2.3
Rest of Europe	5,064	9.9	9.9	2,949	17.1	5.7	2,115	1.1	4.1
Far East	263	-5.1	0.5	213	-7.3	0.4	50	5.8	0.1
South America	1,065	18.6	2.1	544	16.3	1.1	521	21.2	1.0
Rest of World	1,424	11.3	2.8	1,189	15.5	2.3	236	-7.0	0.5
Total	51,661	4.4	100.0	35,235	5.1	68.2	16,426	2.7	31.8

(1) Including investment contracts

(2) Calculated considering equivalent exchange rates and scope of consolidation (divestiture of Nuova Tirrena in Italy and Generali-PPF deal in CEE)



Life premiums by country & business line

Life 9M08

(Euro m)	Traditional	Unit/index linked	Health	Group	Investment contracts	Total
Italy	71.7%	2.1%	0.0%	8.1%	18.1%	10,708.5
France	71.2%	13.7%	7.3%	7.2%	0.5%	8,696.7
Germany	48.1%	28.3%	18.0%	5.6%	0.1%	8,454.8
Eastern Europe	34.6%	18.8%	9.9%	2.4%	34.4%	1,325.1
Spain	64.9%	1.8%	0.0%	33.3%	0.0%	920.3
Austria	44.7%	37.0%	18.3%	0.0%	0.0%	844.4
Switzerland	22.4%	67.1%	1.1%	0.4%	9.0%	597.7
Other Europe	25.1%	5.6%	1.1%	24.1%	44.2%	1,496.4
Rest of World	31.5%	6.5%	10.7%	51.3%	0.0%	1,583.8
Total life gross direct premiums	58.9%	14.4%	7.6%	10.0%	9.1%	34,627.6

P&C premiums by country & business line

P&C 9M08

(Euro m)	Motor ⁽¹⁾	Accident/ Health	Other personal	Commercial	Total
Italy	48.3%	17.7%	11.2%	22.8%	4,982.6
France	30.6%	12.1%	36.8%	20.5%	2,730.2
Germany	41.6%	13.6%	35.7%	9.0%	2,526.3
Eastern Europe	54.6%	10.3%	13.7%	21.3%	1,853.8
Spain	33.9%	10.4%	17.6%	38.2%	1,185.9
Austria	47.1%	10.1%	27.5%	15.3%	1,044.2
Switzerland	55.1%	20.3%	23.8%	0.7%	434.5
Other Europe	43.2%	13.7%	13.6%	29.5%	555.8
Rest of World	58.1%	7.3%	4.2%	30.3%	790.9
Total P&C gross direct premiums	44.3%	13.6%	21.3%	20.7%	16,104.3

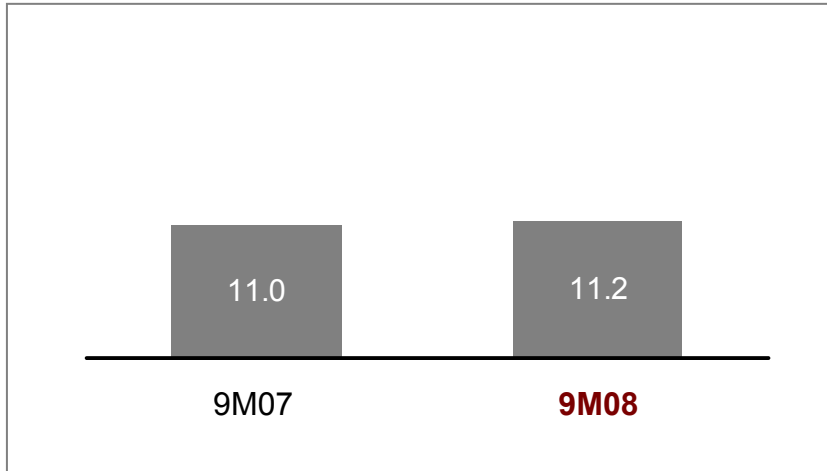
(1) Including fleets

Life & Health: New Business Annual Premium Equivalent

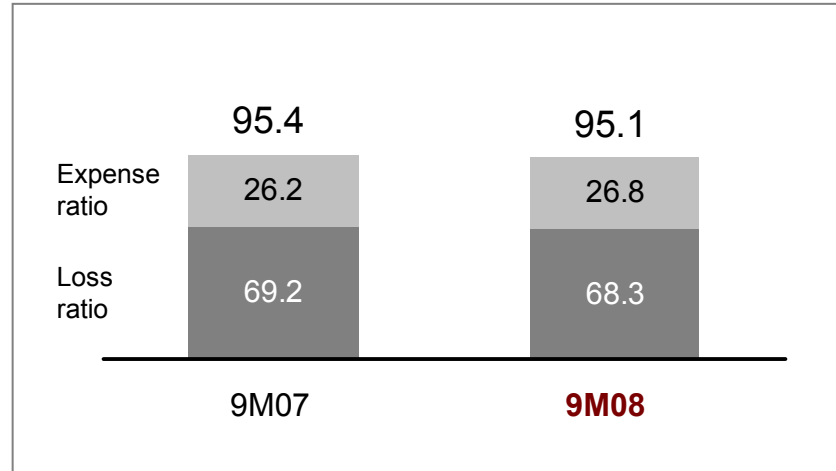
(Euro m)	9M 2007	9M 2008	Historical △ %	Like for like ⁽¹⁾ △ %
Italy	952	1,032	8.4%	9.2%
France	838	868	3.5%	3.5%
Germany	533	799	50.0%	28.9%
RoE of which:	511	579	13.3%	9.3%
<i>CEE</i>	110	139	25.9%	17.1%
<i>Spain</i>	90	96	7.1%	7.1%
RoW	274	312	14.0%	3.4%
Total	3,108	3,590	15.5%	10.5%

(1) Neutralizing impacts of variations in exchange rates and scope of consolidation (inclusion of Central Kranken, divestiture of Nuova Tirrena, effects of Generali-PPF deal)

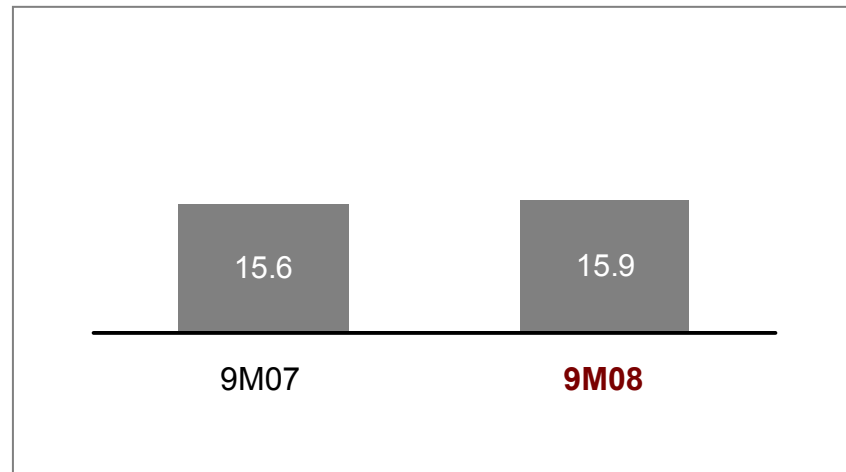
Life – Expense ratio (%)



P&C – Combined ratio (%)



Total – Expense ratio (%)



Ratios by country

P&C ratios by country (%)	ITA	FRA	GER	CEE	SPA	AUT	SWI	Consolidated
Loss ratio								
9M08	74.5	70.2	66.4	55.0	67.0	68.1	63.4	68.3
9M07	73.6	69.4	66.7	59.5	65.9	68.2	71.1	69.2
Expense ratio								
9M08	21.9	27.3	29.6	28.5	23.6	28.4	28.6	26.8
9M07	21.5	27.2	30.2	30.5	23.1	29.3	25.7	26.2
Combined ratio								
9M08	96.4	97.5	96.0	83.5	90.6	96.5	92.0	95.1
9M07	95.1	96.7	96.9	90.0	89.0	97.4	96.8	95.4
Life expense ratios by country (%)								
9M08	8.5	7.7	15.4	20.0	5.0	15.2	20.6	11.2
9M07	8.6	7.4	15.0	29.0	5.5	17.7	17.7	11.0



Combined ratio reconciliation

(Euro m)

	9M 2007	9M 2008
A		
Net earned premiums (net of consolidation adjustments)	13,997.0	14,858.8
B		
Consolidated net claims	9,683.1	10,149.7
Consolidated acquisition costs	2,816.0	3,074.0
Consolidated administration costs	889.8	958.0
Non insurance activity related administration costs ⁽¹⁾	41.5	53.9
Insurance activity related consolidated administration costs	848.3	904.0
C		
Total acquisition and administration costs	3,664.3	3,978.1
B/A		
Loss ratio	69.2	68.3
C/A		
Expense ratio	26.2	26.8
(B+C)/A		
Combined ratio	95.4	95.1

(1) Administration expenses related to service companies, real estate and other companies not belonging to P&C segment



Operating result by country

Life operating result by market (Euro m)

	9M07	9M08	△%
Italy	1,350.7	1,139.3	-15.7
France	376.4	384.0	+2.0
Germany	262.1	163.0	-37.8
CEE	14.3	80.2	+460.8
Spain	68.9	79.0	+14.6
Austria	23.6	31.7	+34.3
Switzerland	62.7	34.4	-45.1
RoW ⁽¹⁾	220.0	60.2	-72.6
Total	2,378.8	1,971.8	-17.1

(1) Including all countries not listed above

P&C operating result by market (Euro m)

	9M07	9M08	△%
Italy	635.0	384.4	-39.5
France	280.1	288.1	+2.8
Germany	241.5	267.6	+10.8
CEE	55.9	373.2	+567.6
Spain	153.7	156.7	+1.9
Austria	65.9	86.5	+31.3
Switzerland	30.9	50.1	+62.0
RoW ⁽¹⁾	189.5	121.5	-35.8
Total	1,652.5	1,728.1	+4.6

(1) Including all countries not listed above

Reclassified P&L account

(Euro m)	Total	
	9M 2007	9M 2008
Operating result⁽¹⁾	4,110.0	3,470.6
Net earned premiums	45,170.9	46,375.4
Net insurance benefits and claims	(45,272.2)	(36,290.3)
Acquisition and administration costs	(7,508.5)	(8,290.6)
Net fee and commission income and net income from financial service activities	427.3	507.7
Operating income from investments	11,774.2	1,820.8
Operating holding expenses	(201.7)	(218.3)
Net other operating expenses	(280.0)	(434.1)
Non-operating result⁽¹⁾	(251.3)	(732.0)
Non-operating income from investments	443.7	112.0
Non-operating holding expenses	(490.7)	(523.0)
<i>Interest expenses on financial debt</i>	<i>(468.8)</i>	<i>(501.2)</i>
<i>Other non-operating holding expenses</i>	<i>(21.9)</i>	<i>(21.8)</i>
Net other non-operating expenses	(204.3)	(321.0)
Earnings before taxes	3,858.8	2,738.6
Income taxes	(1,151.9)	(699.9)
Consolidated result of the period	2,706.9	2,038.7
Result of the period attributable to minority interests	342.6	368.8
Group result of the period	2,364.3	1,669.9

(1) Refer to the Methodological note on alternative performance measures included in the Consolidated Quarterly Report



Reclassified P&L account by segment – 9M 2007

(Euro m)	Life	Non life	Financial ⁽²⁾	Unallocated holding expenses	Consolidation adjustments	Total
Operating result⁽¹⁾	2,378.8	1,652.4	299.7	(201.7)	(19.1)	4,110.0
Net earned premiums	31,173.8	13,997.0	0.0	-	0.1	45,170.9
Net insurance benefits and claims	(35,656.1)	(9,683.1)	0.0	-	67.1	(45,272.2)
Acquisition and administration costs	(3,466.7)	(3,705.8)	(336.0)	-	-	(7,508.5)
Net fee and commission income and net income from financial service activities	69.8	0.0	407.7	-	(50.2)	427.3
Operating income from investments	10,308.7	1,278.1	234.4	-	(47.0)	11,774.2
Operating holding expenses	-	-	-	(201.7)	-	(201.7)
Net other operating expenses	(50.7)	(233.8)	(6.4)	-	10.9	(280.0)
Non-operating result⁽¹⁾	(29.1)	296.6	(27.8)	(490.7)	(0.3)	(251.3)
Non-operating income from investments	11.8	420.2	12.0	-	(0.3)	443.7
Non-operating holding expenses	-	-	-	(490.7)	-	(490.7)
Net other non-operating expenses	(40.9)	(123.6)	(39.8)	-	-	(204.3)
Earnings before taxes	2,349.8	1,949.0	271.9	(692.4)	(19.4)	3,858.8

(1) Refer to the Methodological note on alternative performance measures included in the Consolidated Quarterly Report

(2) Not reclassified according to the new layout based on operating margins and presented in the Consolidated Quarterly Report



Reclassified P&L account by segment – 9M 2008

(Euro m)	Life	Non life	Financial ⁽²⁾	Unallocated holding expenses	Consolidation adjustments	Total
Operating result⁽¹⁾	1,971.8	1,728.1	243.3	(218.3)	(254.1)	3,470.6
Net earned premiums	31,516.6	14,858.8	0.0	-	-	46,375.4
Net insurance benefits and claims	(26,140.7)	(10,149.7)	0.0	-	-	(36,290.3)
Acquisition and administration costs	(3,793.3)	(4,021.8)	(475.4)	-	-	(8,290.6)
Net fee and commission income and net income from financial service activities	71.9	0.0	514.6	-	(78.8)	507.7
Operating income from investments	442.2	1,284.5	287.1	-	(193.1)	1,820.8
Operating holding expenses	-	-	-	(218.3)	-	(218.3)
Net other operating expenses	(125.0)	(243.8)	(83.0)	-	17.7	(434.1)
Non-operating result⁽¹⁾	(344.9)	177.3	(39.9)	(523.0)	(1.5)	(732.0)
Non-operating income from investments	(221.5)	327.3	7.7	-	(1.5)	112.0
Non-operating holding expenses	-	-	-	(523.0)	-	(523.0)
Net other non-operating expenses	(123.4)	(150.0)	(47.6)	-	-	(321.0)
Earnings before taxes	1,626.9	1,905.3	203.4	(741.3)	(255.6)	2,738.6

(1) Refer to the Methodological note on alternative performance measures included in the Consolidated Quarterly Report

(2) Not reclassified according to the new layout based on operating margins and presented in the Consolidated Quarterly Report



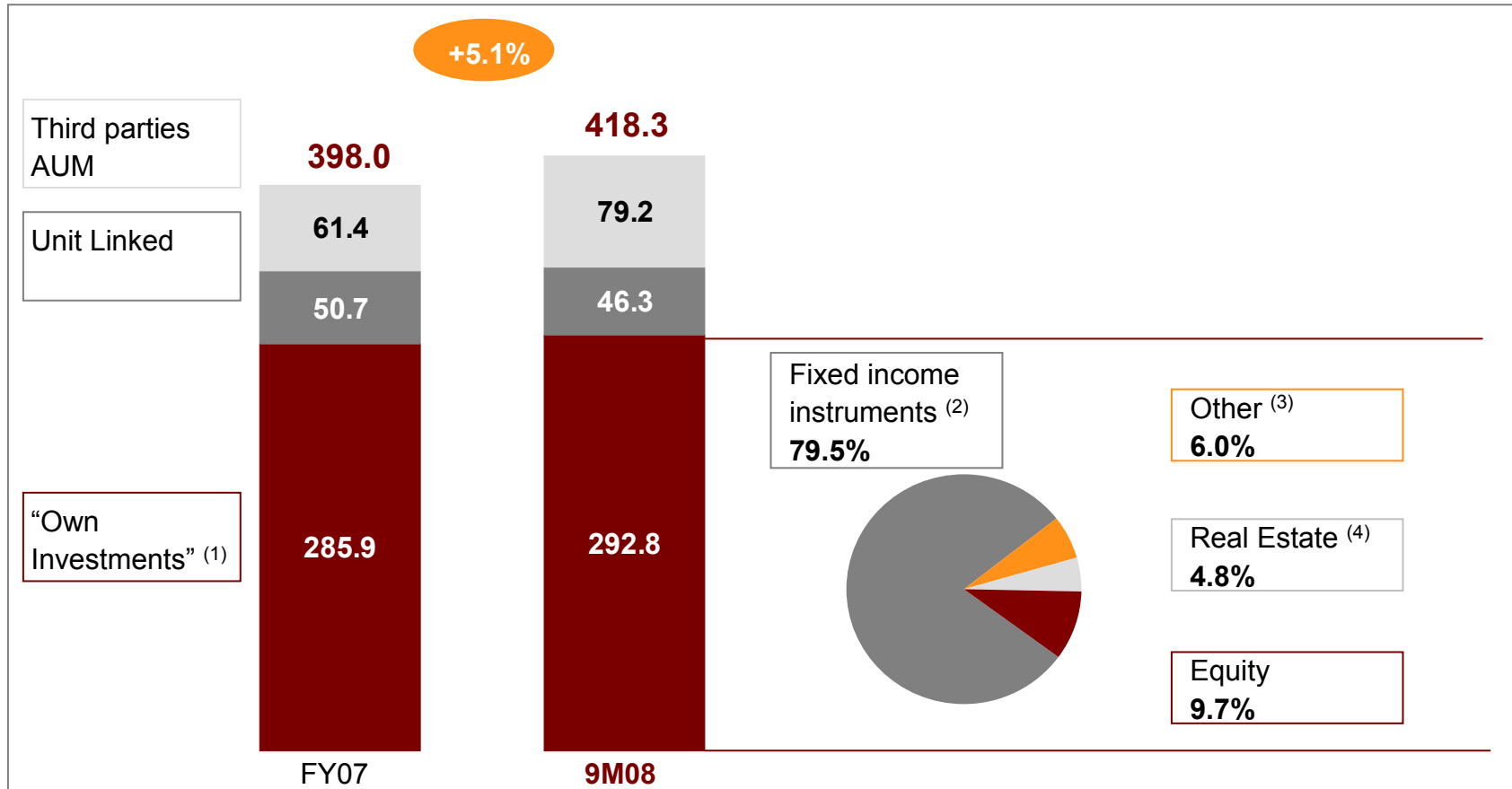
Investments

(Euro m)	FY07	% on total	9M08	% on total
Real Estate ⁽¹⁾	11,907	3.5	12,303	3.6
Group Participations	2,736	0.8	2,999	0.9
Loans	61,371	18.2	70,154	20.7
Held to maturity	1,148	0.3	1,364	0.4
Available for sale	180,933	53.8	177,947	52.5
Fin. Instr. at fair value thr. P&L	78,522	23.4	74,336	21.9
Total investments	336,617	100.0	339,101	100.0

(1) Excluding real estate mutual funds

Assets Under Management

(Euro bn)

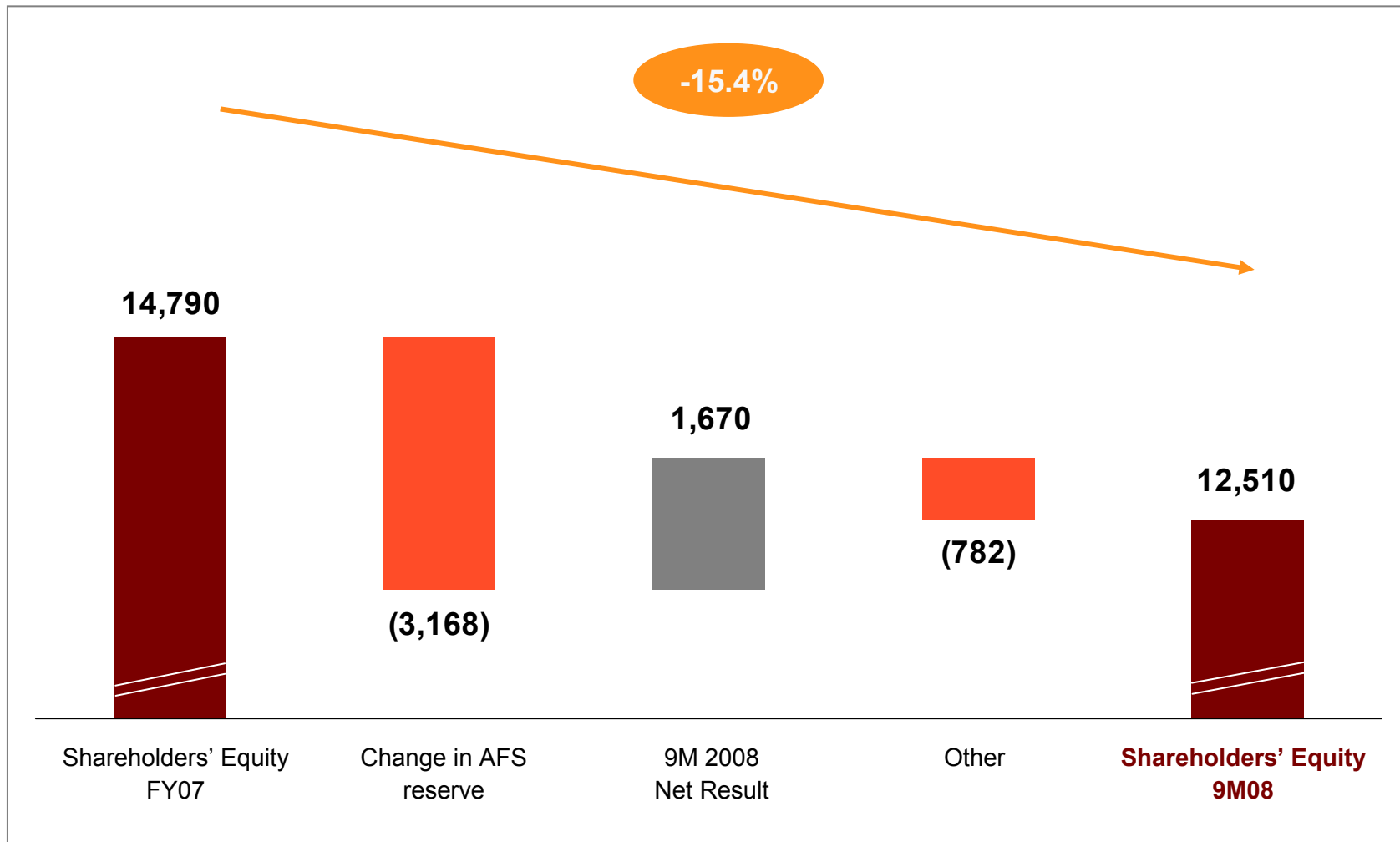


(1) "Own Investments" exclude real estate for own use. With this asset class "Own Investments" would amount to € 296.0 bn, compared to € 288.7 bn at the end of 2007
 (2) Including mortgage loans, policy loans, deposits under reinsurance business accepted, term deposits with credit institutions and other financial investments, other loans
 (3) Including investments in subsidiaries, associated companies and JVs, derivatives, receivables from banks or customers
 (4) Including real estate mutual funds



IFRS Shareholders' equity roll forward

(Euro m)



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Certain of the statements contained herein are statements of future expectations and other forward-looking statements.

These expectations are based on management's current views and assumptions and involve known and unknown risks and uncertainties.

The user of such information should recognise that actual results, performance or events may differ materially from such expectations because they relate to future events and circumstances which are beyond our control including, among other things, general economic and sector conditions.

Neither Assicurazioni Generali SpA nor any of its affiliates, directors, officers employees or agents owe any duty of care towards any user of the information provided herein nor any obligation to update any forward-looking information contained in this document.

The manager responsible for the preparation of the company's financial reports, Raffaele Agrusti, declares, pursuant to paragraph 2 of article 154-bis of the Consolidated Law on Financial Intermediation, that, on the basis of the information available to him by virtue of his position, the accounting information (IAS 1, paragraph 8) contained in this presentation corresponds to internal documentation, accounting books and accounting records.



Generali Group
9M 2008 Results



Milan, October 30, 2008